

Bnaya Dreyfuss

PHD STUDENT · ECONOMICS, HARVARD UNIVERSITY

✉ bdreyfuss@g.harvard.edu | 🏠 <https://scholar.harvard.edu/dreyfuss>

Education

Harvard University

PH.D., ECONOMICS

2020–present

Hebrew University of Jerusalem

M.A., ECONOMICS AND CENTER FOR THE STUDY OF RATIONALITY (SUMMA CUM LAUDE)

2017–2020

Hebrew University of Jerusalem

B.A., ECONOMICS AND “AMIRIM” HONORS PROGRAM (MAGNA CUM LAUDE)

2014–2017

Research

PUBLISHED

“**Expectations-Based Loss Aversion May Help Explain Seemingly Dominated Choices in Strategy-Proof Mechanisms,**” with Ori Heffetz and Matthew Rabin. (Forthcoming, *American Economic Journal: Microeconomics*.)

“**Monetary-Incentive Competition between Humans and Robots: Experimental Results,**” with Alap Kshirsagar, Guy Ishai, Ori Heffetz, and Guy Hoffman. 2019. *14th ACM/IEEE International Conference on Human-Robot Interaction (HRI)*.

WORKING PAPERS

“**On the Workings of Tribal Politics,**” with Assaf Patir and Moses Shayo.

“**Deferred Acceptance with News Utility,**” with Ofer Glicksohn, Ori Heffetz and Assaf Romm.

“**Competitive vs. Collaborative Compensation Schemes in Hybrid Human-Robot Work Environments: Experimental Evidence,**” with Alap Kshirsagar, Guy Ishai, Ori Heffetz and Guy Hoffman.

Presentations

Cornell (BERG), HebrewU (BEE; Center for the Study of Rationality), Harvard, KCL (QPE Research Group), MATCH-UP 2022, INFORMS 2022.

Refereeing

The American Economic Review, Journal of Behavioral and Experimental Economics, Social Choice and Welfare

Teaching Experience

2022	Incentives in The Wild (Undergraduate), TF	Harvard
2017–2019	Price Theory A & B (Intermediate Micro, Undergraduate), TA	Hebrew U
2019	Social Identity and Economic Policy (Graduate), TA	Hebrew U
2018–2019	Workshop in Behavioral Economics (Graduate), TA	Hebrew U
2019	Micro Theory (Graduate), TA	Hebrew U
2018	Introductory Econometrics (Undergraduate), TA	Hebrew U

Awards, Fellowships, & Grants

2022–	Israel Science Foundation , “Matching with People” (Co-Investigator w/ Assaf Romm)	500,000 NIS (≈\$147,000)
2021–	Falk Institute Research Grant , “Strategy-Proof Mechanisms for Expectations-Based Loss-Averse Individuals”	40,000 NIS (≈\$12,000)
2017–2020	Center for the Study of Rationality Fellowship , Hebrew University of Jerusalem	
2017–2020	The Bogen Family Graduate Fellowship , Department of Economics, Hebrew University	
2017	The Encouragement Award , Department of Economics, Hebrew University	
2017	Excellence Prize for B.A. Students , Department of Economics, Hebrew University	
2017	Best B.A. Thesis Award , Falk Institute	
2016,17,19	Dean’s List , Hebrew University	
2014–2017	Amirim Honors Program Fellowship , Hebrew University	

Research Experience

2017–2019	Research Assistant , Ori Heffetz (Hebrew U/Cornell)
2014–2017	Research Assistant , Pawel Maciejko (Hebrew U/Johns Hopkins U; History department)