

CURRICULUM VITAE

Herbert C. Kelman

PERSONAL DATA

Born March 18, 1927, in Vienna, Austria
Elementary education in Vienna, and in Antwerp, Belgium
Entered United States in 1940; naturalized citizen
Secondary education in New York (1940–43)
Married, August, 1953, to Rose Brousman

EDUCATION AND DEGREES

Undergraduate

- (1) Brooklyn College, Brooklyn, N.Y. (1943–47)
Major in English and Psychology
Election to Propylea (Honorary Society)
B.A. Magna cum Laude, 1947; Carolyn R. Freeman Memorial Award (in psychology) at graduation
- (2) Seminary College of Jewish Studies, New York City (1946–47)
Judaica and pre-theological studies
B.H.L., 1947

Graduate

- (1) Yale University, New Haven, Connecticut, Psychology Department (1947–51)
Major area: Social psychology and personality
Minor area: Learning
Sheffield Fellow (1948–50); Jr. Sterling Fellow (1950–51)
M.S. (1949); Ph.D. (1951). Election to Sigma Xi.
- (2) University of Michigan, Ann Arbor, Michigan (Summer, 1949)
Survey research methods

Post-Doctoral

- (1) Group Psychotherapy Research Project, Phipps Psychiatric Clinic, Johns Hopkins Hospital (1951–52)
Observation of therapy groups; participation in staff meetings, and in evaluation research
- (2) Personal psychoanalysis (1951–54) and supervised practice of psychotherapy (1956)

Honorary Degrees

A.M. (hon.), Harvard University, 1969
Diploma de Professor Honorario, Universidad San Martin de Porres, Lima, Peru, July 1979
Doctor of Humane Letters (hon.), Brooklyn College of the City University of New York, 1981
Doctor of Humane Letters (hon.), Hofstra University, 1983
Doctor Honoris Causa in Political Science and Sociology, Universidad Complutense, Madrid, 1995

CURRENT AND RECENT POSITIONS AT HARVARD UNIVERSITY

Richard Clarke Cabot Professor of Social Ethics, Department of Psychology (1968–1999); Chair of the Doctoral Program in Social Psychology (1994–1997); Richard Clarke Cabot Research Professor of Social Ethics (1999–2004); Richard Clarke Cabot Professor of Social Ethics, Emeritus (2004–)
Director, Program on International Conflict Analysis and Resolution (1993–2003) and Member of the Executive Committee (1976–2004), Weatherhead Center for International Affairs; Faculty Associate, Emeritus (2004–)
Member of the Faculty, Center for Middle Eastern Studies
Chair or co-chair of the Middle East Seminar, Weatherhead Center for International Affairs and Center for Middle Eastern Studies (since 1977)
Co-chair (with Nadim Rouhana), Joint Working Group on Israeli-Palestinian Relations (1994–2000)
Co-chair (with Shibley Telhami), Joint Israeli-Palestinian Working Group on Rebuilding Trust in the Availability of a Negotiating Partner (2004–2013)
Fellow of Cabot House
Advisory Committee Member, Harvard Faculty Club (2010–2012)

PREVIOUS POSITIONS AND FELLOWSHIPS

1947–48	Research Assistant to Irvin L. Child, Psychology Department Yale University, on cross-cultural study of child training and personality
1948–51	Research Assistant to Carl I. Hovland, Psychology Department, Yale University, on attitude change project
Summer 1949	Research Assistant at Survey Research Center, University of Michigan, on human relations project
1951–52	Post-doctoral Research Training Fellow of the Social Science Research Council, at Phipps Psychiatric Clinic, Johns Hopkins Hospital (Sponsor: Jerome D. Frank)
1952–54	Post-doctoral Research Fellow of the U.S. Public Health Service at the Psychological Clinic, Johns Hopkins University (Sponsor: G. Wilson Shaffer)
1952–54	Instructor in Psychology, Baltimore College of Commerce
1954–55	Fellow, Center for Advanced Study in the Behavioral Sciences, Stanford, California
1955–57	Research Psychologist (Social Psychology), Section on Personality, Laboratory of Psychology, National Institute of Mental Health
1957–62	Lecturer on Social Psychology, Department of Social Relations, Harvard University
1960–61	Special Research Fellow of the U.S. Public Health Service at the Institute for Social Research, Oslo, Norway
1962–69	Professor of Psychology, Chairman of the Doctoral Program in Social Psychology (1966-67), and Research Psychologist at the Center for Research on Conflict Resolution, University of Michigan
Spring/ Summer 1964	Visiting Fellow, Western Behavioral Sciences Institute, La Jolla, California
Spring/ Summer 1967	Fellow, Center for Advanced Study in the Behavioral Sciences, Stanford, California

1972–73	Visiting Fellow, Battelle Seattle Research Center
Feb–March 1977	Resident Scholar, Bellagio Study and Conference Center, Italy
Nov–Dec 1977	Distinguished Visiting Professor, American University in Cairo
1980–81	Fellow, Woodrow Wilson International Center for Scholars, Washington, D.C.
1980–81	Guggenheim Fellow
Feb–March 1985	Resident Scholar, Bellagio Study and Conference Center, Italy
Spring 1985	Visiting Scholar, Truman and Davis Institutes, Hebrew University of Jerusalem
Spring 1985	Resident Scholar, Interfaith Academy of Peace, Tantur Ecumenical Center for Theological Research, Jerusalem
Fall 1985	Sterling McMurrin Distinguished Visiting Professor of Liberal Education, University of Utah
1989– 1990	Jennings Randolph Distinguished Fellow of the United States Institute of Peace
Spring 1994	Visiting Professor, Wirtschaftsuniversität Wien
Nov–Dec 2000	Visiting Scholar, Austrian Institute for International Affairs
Oct–Dec 2002	Visiting Professor on Crisis Management and Conflict Research, Austrian Institute for International Affairs
Nov–Dec 2004	Visiting Scholar, Austrian Institute for International Affairs
July 2007	Visiting Scholar, Austrian Institute for International Affairs

SPECIAL LECTURES AND APPOINTMENTS

Chair, International Conference on Social-Psychological Research in Developing Countries, Ibadan, Nigeria, December 29, 1966 to January 5, 1967

Richard M. Elliot Lecturer, University of Minnesota, April 21, 1969

Floyd Allport Lecturer, Syracuse University, April 13, 1976

The 1981 Visiting Professor, University of Wisconsin—River Falls, Oct. 26–28, 1981

Edmund Janes James Lecturer, University of Illinois, November 1985

Distinguished Lecturer on Behavioral Science, University of Colorado, November 21, 1985

Phillip and Patricia Frost Distinguished Lecturer, College of Education, Florida International University, January 23, 1997

The 25th Katz-Newcomb Lecturer, University of Michigan, April 18, 1997

The American Psychological Foundation's Bevan Lecturer on Psychology and Public Policy, August 1998

Ben and Sylvia Slomoff Lecturer, University of Massachusetts-Boston, October 2000

Perlmutter Lecturer on Ethnic Conflict, Foreign Policy Research Institute-Philadelphia, October 2001

Carl I. Hovland Memorial Lecturer, Yale University, January 2008

Dan Bar-On Memorial Lecture, Ben-Gurion University of the Negev, November 2010

Graduate School of Social Sciences and Humanities Distinguished Scholar Seminar, Koç University, Istanbul, April 2011

Max Mark-Cranbrook Peace Lecture, Center for Peace and Conflict Studies, Wayne State University, May 2011

PROFESSIONAL ASSOCIATIONS

Society for the Psychological Study of Social Issues (Fellow)

President, 1964–65

Member of Council, 1958–60, 1963–65

Committee on International Relations, 1961–66 (Chair, 1961–63)

Chair, Committee on Social Responsibility, 1970–71

Chair, Lewin Memorial Award Committee, 1973–74

Chair, Allport Prize Committee, 1981

American Psychological Association (Fellow)

Fellow of Divisions 8, 9, 48, and 52

President, Division of Personality and Social Psychology, 1970–71

Board of Directors, 1971–75

Council of Representatives, 1968–71

Executive Committee, Division of Personality and Social Psychology, 1968–71

Committee on Psychology in National and International Affairs, 1962–65

Committee on Scientific and Professional Ethics and Conduct, 1968–71

Committee on Social and Ethical Responsibility in Psychology, 1971–72

Board of Social and Ethical Responsibility in Psychology, 1972–73

Subcommittee on Ethical Considerations in Cross-Cultural Research, 1971–73

Committee on International Relations in Psychology, 1988–90

American Psychological Society (Lifetime Fellow)

Psychologists for Social Responsibility

President, 1990–92

Steering Committee, 1992–2009

Advisory Board, 2009–

Interamerican Society of Psychology
 President, 1976–79
 President, XVI Interamerican Congress of Psychology, December 1976
 Executive Secretary for United States and Canada, 1972–73

American Sociological Association
 Chair, Section on Social Psychology, 1977–78

International Studies Association
 President, 1977–78
 Vice President, 1972–73
 Council, Comparative Interdisciplinary Studies Section, 1972–74
 Steering Comm., ISA/NSF Project on Higher Education in Intern'l Studies, 1975–76 (Chair, 1976)

Peace Science Society (International)
 President, 1975–76

International Society of Political Psychology
 President, 1985–86
 Chair, Knutson Award Committee, 1987
 Conference co-chair, 26th Annual Scientific Meeting, 2003

Society of Experimental Social Psychology (founding member; Fellow)

Society for the Advancement of Social Psychology

International Association for Cross-Cultural Psychology

International Association of Conflict Management
 Advisory Council, 2004–

International Association of Applied Psychology
 President, Division of Political Psychology, 1990–94
 Executive Committee, 1990–94

International Peace Research Association

Association for Israel Studies

International Society for Educational, Cultural, and Scientific Interchanges

Council on Foreign Relations (elected in 1983)

American Association of University Professors

EDITORIAL COMMITTEES AND BOARDS

Editorial Board, *Bulletin of the Research Exchange on the Prevention of War*, 1952–56
 Book Review Editor, 1955–56
 Editorial Consultant, *Sociometry*, 1959–62
 Editorial Board, *Journal of Conflict Resolution*, 1957–2007
 Editorial Committee, *Journal of Social Issues*, 1959–65
 Consulting Editor, *Journal of Abnormal and Social Psychology*, 1962–64
 Consulting Editor, *Journal of Personality and Social Psychology*, 1965–67
 Consulting Editor, *Journal of Applied Behavioral Science*, 1965–70
 Editorial Board, *Human Relations*, 1964–90

Editorial Board, *Psychiatry*, 1969–85
 Editorial Board, *International Studies Quarterly*, 1970–80
 Editorial Board, *Ethos*, 1970s
 Editorial and Advisory Board, *Journal of Law and Human Behavior*, 1975–82
 Editorial Advisory Board, *International Interactions*, 1977–87
 Editorial Board, *IRB: A Review of Human Subjects Research*, 1977–81
 Editorial Board, *Sociological Perspectives on Social Psychology*, 1977–81
 Editorial Board, *International Studies Notes*, 1981–89
 Editorial Board, *Peace and Change*, 1981–95
 International Advisory Board, *Negotiation Journal*, 1983–1993
 Editorial Committee, *Psychology and the Prevention of Nuclear War*, 1984–86
 Editorial Board, *Social Justice Research*, 1987–88
 Advisory Board, *New Outlook*, 1987–93
 Editorial Board, *Peace and Conflict: Journal of Peace Psychology*, 1995–2001
 Advisory Board, *Peace and Conflict: Journal of Peace Psychology*, 2001–10
 Advisory Board, *NeXus: Journal of Peace, Conflict, and Social Change*, 1998–99
 Editorial Board, *Peace and Conflict Studies*, 2001–15
 Editorial Board, *Landscapes of Violence: An Interdisciplinary Journal Devoted to the Study of Violence, Conflict, and Trauma*, 2010-
 Advisory Board, *International Journal of Conflict Engagement and Resolution*, 2015-

OTHER PROFESSIONAL AND ORGANIZATIONAL COMMITTEES AND ACTIVITIES

National Advisory Council, War Resisters League, 1952–71

 National Field Representative, Congress of Racial Equality (CORE), 1954–60

 Advisory Board, American Friends of Ichud, 1957-1967

 Chair, International Conference on Social-Psychological Research in Developing Countries, University of Ibadan, Nigeria, December 1966-January 1967 (planning, editorial, and continuing committees, 1965–68)

 Planning and editorial committees, International Conference on Alternative Perspectives on Vietnam, Ann Arbor, Michigan, September 1965

 National Research Council on Peace Strategy, 1960s

 Advisory Committee on Government Programs in the Behavioral Sciences, National Academy of Sciences—National Research Council, 1966–69

 Advisory Committee, National Institute of Mental Health Institute for Innovation in Psychological Training (University of Colorado), 1967–69

 Science Advisory Board, Western Behavioral Sciences Institute, 1971–81

 Psychology Training Review Committee, National Institute of Mental Health, 1969–73

 National Committee, Center for War/Peace Studies, 1970s

 Fellow, Institute of Society, Ethics, and the Life Sciences, 1969–89 (Board of Directors, 1970–72)

 Colloquium on Jewish Education and Jewish Identity, American Jewish Committee, 1972–75

 Executive Council/National Advisory Board, National Peace Academy Campaign, 1977–85

Advisory Board, Project on Ethical Issues in Social Science Research, Center for Bioethics, Kennedy Institute of Ethics, Georgetown University, 1978–82

Board of Directors, Fellowship in Israel for Arab-Jewish Youth, 1977–96

Advisor, American Initiatives Program, World Without War Council, 1980s

Board of Trustees, International Center for Peace in the Middle East, 1982–2001

Academic Council, Center for Psychological Studies in the Nuclear Age, 1984–1996

Advisory Council, National Peace Institute Foundation, 1984–92

Executive Committee, 1986–98, and Advisory Committee, 1998–, Jewish Peace Fellowship

Board of Directors, 1992–95, and Advisory Board, 1995–, National Peace Foundation

Advisory Board, Ohio State University/International Society for Political Psychology Summer Institute in Political Psychology, 1990s

Program Co-Chair and Seminar Facilitator, Seminars on Peacemaking Strategies in the Middle East and Northern Ireland, May–June 1993

Advisory Board, Center for International Understanding, St. Louis, MO, 1994–2001

Advisory Board, Carmel Institute for Social Studies, Israel, 1996–2000

Advisory Board, Workable Peace Project, Consensus Building Institute, 1997–2001

Chair, The Gordon W. Allport Centennial Symposium on Prejudice and Intergroup Relations, Harvard University, October 1997

Advisory Board, Conflict Mediation Center, Universidad de San Francisco, Ecuador, 1998–2004

Advisory Committee for the Sadat Lecture for Peace, University of Maryland, 1998–2000

Advisory Board, Peace Village, Cyprus, 1999–2001

Associate International Member, Jewish Theatre of Austria, 1999–

Advisory Committee of "The Second Wave" project, Dept. of Physics, Harvard University, 2000–2006.

Executive Program Committee, Beyond Conflict (formerly Project on Justice in Times of Transition), Harvard University, 2000–

Board of Advisors, Center for Peace Studies, University of Oklahoma/University of Haifa/Horizon Studies and Research Center (Amman)/Bethlehem University, 2001–2009.

International Scientific Council, European Summer Institute of Political Psychology, Warsaw School of Advanced Social Psychology, 2001–03

Advisory Board, Friends of Open House, 2002–

Advisory Board, Faculty for Israeli-Palestinian Peace (FFIPP-USA), 2002–2008

Advisory Council, Brit Tzedek v'Shalom: Jewish Alliance for Justice and Peace, 2002–2009

Advisory Board, Human Dignity and Humiliation Studies Program, Columbia University Conflict Resolution Network, 2004–

The Board of Advisors, Institute for Integrative Conflict Transformation and Peacebuilding, Vienna, 2007–2011

Honorary President, Herbert C. Kelman Institute for Interactive Conflict Transformation, Vienna/Jerusalem, 2011-

Honorary Board, Orte der Erinnerung/The Vienna Project, 2012-

Advisory Board, Peace Appeal Foundation, 2016-

AWARDS

Socio-Psychological Prize of the American Association for the Advancement of Science, 1956. Awarded for manuscript on *Compliance, identification, and internalization: A theoretical and experimental approach to the study of social influence*

Second award in the "National Study of the Triple Revolution Report," for an essay on *Social research and the triple revolution*, 1967

Kurt Lewin Memorial Award of the Society for the Psychological Study of Social Issues, 1973

Fourth Annual Award of the International Society for Educational, Cultural, and Scientific Interchanges, 1977

Award for Distinguished Contributions to Psychology in the Public Interest, American Psychological Association, 1981

The 1982 New York Academy of Science Award

The 1983 Interamerican Psychology Award

Sanford Award of the International Society of Political Psychology, 1983

The 1983 Career Contribution Award, Massachusetts Psychological Association

Award for the best theoretical research article in peace psychology in 1987–88 from Psychologists for Social Responsibility

The 1990 Recognition Award from the Center for Psychological Studies in the Nuclear Age for contributions to the development of a new psychology of global survival

Award for Distinguished Contributions in the Psychology of Peace and Conflict Resolution, from Psychologists for Social Responsibility, August 16, 1992

Distinguished Group Psychologist Award, Division of Group Psychology and Group Psychotherapy (Division 49), American Psychological Association, 1995

Distinguished Career Award, Peace and War Section of the American Sociological Association, 1995

Distinguished Service Award, Fellowship in Israel for Arab-Jewish Youth, 1995

Grawemeyer Award for Ideas Improving World Order, from University of Louisville, 1997.
 Awarded for a series of eight articles on interactive problem solving

Lifetime Contribution Award, Division of Peace Psychology, American Psychological Association,
 August 1997

Lifetime Achievement Award, International Association for Conflict Management, June 1998

Distinguished Service Award, Society for the Psychological Study of Social Issues, June 1998

Austrian Medal of Honor for Science and Art, First Class, September 1998

James McKeen Cattell Award from the American Psychological Society in recognition of distinguished
 achievements in psychological science, June 2000

Ben-Gurion Medal, “with gratitude for your work towards peace,” Ben-Gurion University of the Negev,
 June 2001

Post 50th Alumni Lifetime Achievement Award, Brooklyn College, October 2002

The Morton Deutsch Conflict Resolution Award, the Society for the Study of Peace, Conflict and Violence:
 Peace Psychology Division, American Psychological Association, 2006

Honorable mention, the UNESCO-Madanjeet Singh Prize for the Promotion of Tolerance and Non-
 violence, 2006

IPRA Peace Award (for Founders of Peace Research), the International Peace Research Association, 2008

The Socrates Prize for Mediation, Centrale für Mediation, Germany, 2009

Cranbrook Global Peacemaker Award, Center for Peace and Conflict Studies, Wayne State University,
 2011

The Gold Medal of Honor of the Federal Capital of Vienna, 2012

Change Maker Award from Artsbridge, “for your dedication and commitment to making our world a better
 place,” 2014

PUBLICATIONS

1945

Kelman, H.C. Lehaganat ha-le’umiut (In defense of nationalism). *Nir* (Hebrew periodical of the Teacher’s Institute
 of the Rabbi Isaac Elchanan Theological Seminary, Yeshiva University, New York), 32–34.

Kelman, H.C. Lishe’elat hishtatfut yehudit-aravit (On the question of Jewish-Arab cooperation). *Niv* (Bi-monthly of
 Hanoar Haivri, New York), 7(4), 12–14.

1950

Kelman, H.C. Effects of success and failure on "suggestibility" in the auto-kinetic situation. *Journal of Abnormal and Social Psychology*, 45, 267–285.

Kelman, H.C. Group dynamics - Neither hope nor hoax. *Quarterly Journal of Speech*, 36, 371–377.

(Excerpted) In W.G. Bennis, K.D. Benne, & R. Chin (Eds.), *The planning of change* (pp. 259–264). New York: Holt, 1961.

1951

Gladstone, A.I., & Kelman, H.C. Pacifists vs. psychologists. *American Psychologist*, 6, 127–128.

1952

Kelman, H.C. Two phases of behavior change. *Journal of Social Issues*, 8(2), 81–88.

Kelman, H.C., & Gladstone, A.I. Pacifism and psychology: Further comments. *American Psychologist*, 7, 159.

Kelman, H.C., & Lerner, H.H. Group therapy, group work and adult education: The need for clarification. *Journal of Social Issues*, 8(2), 3–10.

Lerner, H.H., & Kelman, H.C. (Eds.). Group methods in psychotherapy, social work and adult education. *Journal of Social Issues*, 8(2), 1–90.

1953

Kelman, H.C. Attitude change as a function of response restriction. *Human Relations*, 6, 185–214.

(Excerpted) In A.C. Elms (Ed.), *Role playing, reward, and attitude change* (pp. 14–17). New York: Van Nostrand Reinhold, 1969.

Kelman, H.C. Comments on the logic of psychological research on war prevention. *Bulletin of the Research Exchange on the Prevention of War*, 1(3), 1–5.

Kelman, H.C., & Hovland, C.I. "Reinstatement" of the communicator in delayed measurement of opinion change. *Journal of Abnormal and Social Psychology*, 48, 327–335.

(Reprinted) In S. Himmelfarb & A.H. Eagly (Eds.), *Readings in attitude change* (pp. 138–149). New York: Wiley, 1974.

1954

Kelman, H.C. Public opinion and foreign policy decisions. *Bulletin of the Research Exchange on the Prevention of War*, 2(4), 2–8.

Kelman, H.C. A proposed framework for the study of war and peace. *Bulletin of the Research Exchange on the Prevention of War*, 2(6), 3–13.

Kelman, H.C. (Ed.). Relevance of social research for war prevention - A symposium. *Journal of Human Relations*, 2, 7–22.

Parloff, M.B., Kelman, H.C., & Frank, J.D. Comfort, effectiveness, and self-awareness as criteria of improvement in psychotherapy. *American Journal of Psychiatry*, 111, 343–351.

1955

Kelman, H.C. Societal, attitudinal and structural factors in international relations. *Journal of Social Issues*, 11(1), 42–56.

(Reprinted) In S.H. Hoffmann (Ed.), *Contemporary theory in international relations* (pp. 209–222). Englewood Cliffs, NJ: Prentice-Hall, 1960.

(Reprinted) In E. Krippendorff (Ed.), *Political science: Amerikanische Beiträge zur Politikwissenschaft*. Tübingen, Germany: Mohr-Siebeck, 1966.

(Reprinted) In C.G. Smith (Ed.), *Conflict resolution: Contributions of the behavioral sciences* (pp. 445–455). Notre Dame, IN: University of Notre Dame Press, 1971.

Kelman, H.C. Review of *Research for peace* by Quincy Wright et al. *Bulletin of the Research Exchange on the Prevention of War*, 3, 103–107.

Kelman, H.C., Barth, W., & Hefner, R. (Eds.). Research approaches to the study of war and peace. *Journal of Social Issues*, 11(1), 1–57.

1956

Kelman, H.C. *Compliance, identification, and internalization*. Monograph submitted to the American Association for the Advancement of Science and awarded the AAAS Socio-Psychological Prize. (Mimeo)

Kelman, H.C. Social influence and attitude change. In *The psychological approach to peaceful cooperation*. Paris: UNESCO. (Mimeo)

Kelman, H.C. Empathy is not enough. *Contemporary Psychology*, 1, 299–300.

Kelman, H.C. Review of *The sane society* by Erich Fromm. *Bulletin of the Research Exchange on the Prevention of War*, 4, 111–114.

1957

Kelman, H.C. Individual liberties and conformity. In *Social and economic issues—Past, present and future*. Washington, DC: American Association for University Women. (Mimeo)

Kelman, H.C. Security and federal employment: A recent case study. *SPSSI Newsletter*, February, pp. 1–4.

Kelman, H.C., & Parloff, M.B. Interrelations among three criteria of improvement in group therapy. *Journal of Abnormal and Social Psychology*, 54, 281–288.

1958

Kelman, H.C. Compliance, identification, and internalization: Three processes of attitude change. *Journal of Conflict Resolution*, 2(1), 51–60. (Citation Classic, Institute for Scientific Information)

(Reprinted) In H. Proshansky & B. Seidenberg (Eds.), *Basic studies in social psychology* (pp. 140–148). New York: Holt, Reinhart and Winston, 1965.

(Reprinted) In J.D. Singer (Ed.), *Human behavior and international politics: Contributions from the social-psychological sciences* (pp. 232–242). Chicago: Rand McNally, 1965.

(Reprinted) In M. Fishbein (Ed.), *Readings in attitude theory and measurement* (pp. 469–476). New York: Wiley, 1967.

(Reprinted) In B.L. Hinton & H.J. Reitz (Eds.), *Groups and organizations*. Belmont, CA: Wadsworth, 1971.

(Reprinted) In D.R. Domm, R.N. Blakeney, M.T. Matteson, & R. Scofield (Eds.), *The individual and the organization*. Dubuque, IA: Kendall/Hunt, 1971.

(Reprinted) In S. Himmelfarb & A.H. Eagly (Eds.), *Readings in attitude change* (pp. 218–227). New York: Wiley, 1974.

(Translated into Hebrew) In A. Ben-Ami (Ed.), *Social psychology: Socialization-attitudes-groups*. Tel Aviv: Am Oved, 1974.

(Reprinted) In E. Krupat (Ed.), *Psychology is social: Readings and conversations in social psychology* (pp. 98–106). Glenview, IL: Scott, Foresman, 1975. (2nd ed., pp. 107–111, 1982.)

Kelman, H.C. (Ed.). Studies on attitudes and communication. *Journal of Conflict Resolution*, 2(1), 1–105.

Kelman, H.C. Introduction. *Journal of Conflict Resolution*, 2(1), 1–7.

Kelman, H.C. Comments on susceptibility to influence and the "mature" personality. In *Changing attitudes in a changing world*. New York: Bank Street College of Education.

Kelman, H.C., Alexander, F., & Stein, M.I. *Some psychological correlates of six somatic disturbances*. Paper presented at the meeting of the American Psychological Association, Washington, DC, September.

1959

Kelman, H.C. Apprehension and academic freedom. *Public Opinion Quarterly*, 23, 181–188.

Kelman, H.C., & Cohler, J. *Reactions to persuasive communications as a function of cognitive needs and styles*. Paper presented at the meeting of the Eastern Psychological Association, Atlantic City, N.J., April.

Kelman, H.C., & Pettigrew, T.F. How to understand prejudice. *Commentary*, 28, 436–441.

1960

Kelman, H.C. The perceiving of persons. *Contemporary Psychology*, 5, 192–195.

Kelman, H.C. *Effects of role-orientation and value-orientation on the nature of attitude change*. Paper presented at the meeting of the Eastern Psychological Association, New York City, April.

1961

Kelman, H.C. Processes of opinion change. *Public Opinion Quarterly*, 25, 57–78.

(Reprinted) in W.G. Bennis, K.D. Benne, & R. Chin (Eds.), *The planning of change* (pp. 508–517). New York: Holt, 1961. (2nd ed., 1969.)

(Reprinted) In E.P. Hollander & R.G. Hunt (Eds.), *Current perspectives in social psychology* (pp. 454–462). New York: Oxford University Press, 1963. (2nd ed., 1967, pp. 438–446; 3rd ed., 1971.)

(Reprinted) In E. E. Sampson (Ed.), *Approaches, contexts and problems of social psychology: A book of readings*. Englewood Cliffs, NJ: Prentice-Hall, 1964.

(Reprinted) In M. Jahoda & N. Warren (Eds.), *Attitudes: Selected readings*. Baltimore, MD.: Penguin Books, 1966.

(Reprinted) In K.K. Sereno & C.D. Mortensen (Eds.), *Foundations of communication theory*. New York: Harper, 1969.

(Reprinted) In P. Suedfeld (Ed.), *Attitude change: The competing views* (pp. 205–233). Chicago: Aldine-Atherton, 1971.

(Reprinted) In W. Schramm & D.F. Roberts (Eds.), *The process and effects of mass communication* (rev. ed.). Urbana: University of Illinois Press, 1971.

(Reprinted) In T.D. Beisecker & D.W. Parsons (Eds.), *The process of social influence* (pp. 438–446). Englewood Cliffs, N.J.: Prentice-Hall, 1972.

(Reprinted) In J.B. Cohen (Ed.), *Behavioral science foundations of consumer behavior*. New York: Free Press, 1972.

(Reprinted) In J. Blankenship (Ed.), *Selected readings in speech communication*. Encino, CA: Dickenson, 1974.

(Reprinted) In R.O. Carlson (Ed.), *Communications and public opinion* (pp. 228–249). New York: Praeger, 1975.

(Reprinted) In Associates, Office of Military Leadership, U.S. Military Academy (Eds.), *A study of organizational leadership*. Harrisburg, PA.: Stackpole Books, 1976.

(Reprinted) In B.M. Staw (Ed.), *Psychological foundations of organizational behavior*. Santa Monica, CA.: Goodyear, 1977.

(Reprinted) In *Bobs-Merrill Reprint Series in the Social Sciences*, No. P-191.

Kelman, H.C. Blacky goes to war. *Contemporary Psychology*, 6, 123–124.

1962

Bailyn, L. & Kelman, H.C. The effects of a year's experience in America on the self-image of Scandinavians: A preliminary analysis of reactions to a new environment. *Journal of Social Issues*, 18(1), 30–40.

Kelman, H.C. Changing attitudes through international activities. *Journal of Social Issues*, 18(1), 68–87.

Kelman, H.C. The induction of action and attitude change. In S. Coopersmith (Ed.), *Personality research* (pp. 81–110). Copenhagen: Munksgaard.

(Reprinted) In C.W. Backman & P.F. Secord (Eds.), *Problems in social psychology* (pp. 141–152). New York: McGraw-Hill, 1966.

Kelman, H.C. Internationalizing military force. In W. Wright, W.M. Evan, & M. Deutsch (Eds.), *Preventing World War III* (pp. 106–122). New York: Simon & Schuster.

Kelman, H.C. Humanizing politics. *Contemporary Psychology*, 7, 332–333.

Kelman, H.C. & Bailyn, L. Effects of cross-cultural experience on national images: A study of Scandinavian students in America. *Journal of Conflict Resolution*, 6, 319–334.

1963

Kelman, H.C. The role of the group in the induction of therapeutic change. *International Journal of Group Psychotherapy*, 13, 399–432.

(Reprinted) In H. Wechsler, L. Solomon, & B. Kramer (Eds.), *Social psychology and mental health*. New York: Holt, 1970.

Kelman, H.C. Further comments. *International Journal of Group Psychotherapy*, 13, 445–451.

Kelman, H.C., & Barclay, J. The F Scale as a measure of breadth of perspective. *Journal of Abnormal and Social Psychology*, 67, 608–615.

Kelman, H.C., with Steinitz, V. The reactions of participants in a foreign specialists seminar to their American experience. *Journal of Social Issues*, 19(3), 61–114.

1964

Katz, D., Kelman, H.C., & Flacks, R. The national role: Some hypotheses about the relation of individuals to nation in America today. *Peace Research Society (International) Papers*, 1, 113–127.

Kelman, H.C. Theoretische Grundlagen für Programme zur Einstellungsänderung. In K.D. Hartmann (Ed.), *Vorurteile: Ihre Erforschung und ihre Bekämpfung* (pp. 86–90). Frankfurt a. M.: Europäische Verlagsanstalt.

Kelman, H.C. Review of *Attitudes and social relations of foreign students in the United States* by Claire Sellitz et al. *American Anthropologist*, 66, 1461–1463.

Kelman, H.C. Statement [on research assumptions and needs]. In *Changing roles of youth in the developing nations* (pp. 18–27). Washington, DC: Bureau of Educational and Cultural Affairs, U.S. Department of State. (Mimeo)

Kelman, H.C., & Hollander, E.P. International cooperation in psychological research. *American Psychologist*, 19, 779–782.

1965

Kelman, H.C. (Ed.) *International behavior: A social-psychological analysis*. New York: Holt, Rinehart and Winston.

Kelman, H.C. Social-psychological approaches to the study of international relations: Definition of scope. In H.C. Kelman (Ed.), *International behavior* (pp. 3–39). New York: Holt, Rinehart and Winston.

- (Excerpted and translated into German) In H. Haftendorn (Ed.), *Theorie der internationalen Politik*. Hamburg: Hoffmann & Campe, 1975.
- Kelman, H.C. Social-psychological approaches to the study of international relations: The question of relevance. In H.C. Kelman (Ed.), *International behavior* (pp. 565-607). New York: Holt, Rinehart and Winston.
- Kelman, H.C. The effects of participation in a foreign specialists seminar on images of the host country and the professional field. *Journal of Applied Behavioral Science*, 1, 149–166.
- Kelman, H.C. Manipulation of human behavior: An ethical dilemma for the social scientist. *Journal of Social Issues*, 21(2), 31–46.
- (Reprinted) In W.G. Bennis, K.D. Benne, & R. Chin (Eds.), *The planning of change* (2nd ed.). New York: Holt, 1969.
- (Reprinted) In G.A. Fargo, C. Behrns, & P. Nolen (Eds.), *Behavior modifications in the classroom*. Belmont, CA.: Wadsworth, 1970.
- (Reprinted) In F.M. Trusty (Ed.), *Administering human resources: A behavioral approach to educational administration*. Berkeley, CA.: McCutchan, 1971.
- (Reprinted) In G. Zaltman, P. Kotler, & I. Kaufman (Eds.), *Creating social change*. New York: Holt, 1972.
- (Translated into Spanish) In J.R. Torregrosa (Ed.), *Teoría e investigación en la psicología social actual*. Madrid: Instituto de la Opinión Pública, 1974.
- (Reprinted) In G. Levin, E. Trickett, & R. Hess (Eds.), *Ethical implications of primary prevention* (pp. 23-41). New York: Hawthorn Press, 1990.
- Kelman, H.C. The social consequences of social research: A new social issue. *Journal of Social Issues*, 21(3), 21–40.
- (Reprinted) In U.S. House of Representatives Committee on Government Operations, *The use of research in federal domestic programs, Part III*. Washington, DC: U.S. Government Printing Office, 1967.
- Kelman, H.C. From dystopia to utopia: An analysis of Huxley's *Island*. In R. E. Farson (Ed.), *Science and human affairs* (pp. 166–184). Palo Alto, CA: Science and Behavior Books.
- Kelman, H.C. Foreword. In H. Proshansky & B. Seidenberg (Eds.), *Basic studies in social psychology* (pp. V–VI). New York: Holt, Rinehart and Winston.

Kelman, H.C. Foreword. In I. Steiner & M. Fishbein (Eds.) *Current studies in social psychology* (pp. V–VI). New York: Holt, Rinehart and Winston.

Kelman, H.C., & Eagly, A.H. Attitude toward the communicator, perception of communication content, and attitude change. *Journal of Personality and Social Psychology*, 1, 63–78.

(Reprinted) In S. Himmelfarb & A.H. Eagly (Eds.), *Readings in attitude change* (pp. 173–190). New York: Wiley, 1974.

1966

Converse, E., Kelman, H.C., & Vandenberg, E.L. (Eds.). *Alternative perspectives on Vietnam*. Ithaca, N.Y.: Inter-University Committee for Debate on Foreign Policy.

Kelman, H.C. New departures in social action: The response of intellectuals to the Vietnam conflict. In E. Converse, H.C. Kelman, & E. L. Vandenberg (Eds.), *Alternative perspectives on Vietnam*. Ithaca, NY: Inter-University Committee for Debate on Foreign Policy.

(Translated into Japanese) *Tenbo*, 1966, No. 2, 72–83.

Kelman, H.C. Deception in social research. *Transaction*, 3(5), 20–24.

(Reprinted) In L. Gorlow & W. Katkovsky (Eds.), *Readings in the psychology of adjustment* (2nd ed., pp. 534–541). New York: McGraw-Hill, 1968.

(Reprinted) In N. K. Denzin (Ed.), *The values of social science*. Chicago: Aldine-Atherton, 1970. (2nd ed., New Brunswick, NJ: Transaction Books, 1973.)

(Reprinted) In I. L. Horowitz & M. S. Strong (Eds.), *Sociological realities: A guide to the study of society*. New York: Harper, 1971.

(Reprinted) In B. J. Franklin & H. W. Osborne (Eds.), *Research methods: Issues and insights*. Belmont, CA: Wadsworth, 1971.

Kelman, H.C. Sozialpsychologische Aspekte internationalen Verhaltens. In U. Nerlich (Ed.), *Krieg und Frieden im industriellen Zeitalter: Beiträge der Sozialwissenschaft I* (pp. 141–239). Gütersloh, Germany: Bertelsmann.

Kelman, H.C. Values for graduate education in psychology. *American Psychologist*, 21, 954–956.

Kelman, H.C. A proposal for internationalizing the "Domestic Peace Corps." *Background*, 10, 57–65.

Kelman, H.C. Notes on faculty activism. *Letter to Michigan Alumni*, pp. 2, 9–11.

1967

- Kelman, H.C. Human use of human subjects: The problem of deception in social psychological experiments. *Psychological Bulletin*, 67, 1–11. (Citation Classic, Institute for Scientific Information)
- (Reprinted) In U.S. House of Representatives Committee on Government Operations. *The use of social research in federal domestic programs, Part IV*. Washington, DC: U.S. Government Printing Office, 1967.
- (Reprinted) In P. Badia, A. Haber, & R.P. Runyon (Eds.), *Research problems in psychology*. Reading, MA: Addison-Wesley, 1970.
- (Reprinted) In J. Jung (Ed.), *The experimenter's dilemma*. New York: Harper, 1971.
- (Excerpted) In J. Katz (Ed.) *Experimentation with human beings* (pp. 357–358, 384, 406, 423–425). New York: Russell Sage Foundation, 1972.
- (Reprinted) In A. G. Miller (Ed.), *The social psychology of psychological research* (pp. 163–178). New York: Free Press, 1972.
- (Reprinted) In J. Brynner & K. M. Stribley (Eds.), *Social research: Principles and procedures*. New York: Longman, 1979.
- (Reprinted) In W.A. Lesko (Ed.), *Readings in social psychology: General, classic and contemporary selections* (3rd ed.). Boston: Allyn and Bacon, 1996. (4th ed., 2000, pp. 9–19; 5th ed., 2002; 6th ed., 2005, 7th ed., 2008; 8th ed., 2011.)
- (Reprinted) In *Bobbs-Merrill Reprint Series in the Social Sciences*, No. P-657.
- Kelman, H.C. Rigor versus vigor: Some dubious issues in the debate on research philosophy. *Revista Interamericana de Psicología*, 1(3), 205–222.
- Kelman, H.C. Psychological research on social change: Some scientific and ethical issues. *International Journal of Psychology*, 2, 301–313.
- (Translated into Spanish) In M. A. Escotet & R. Diaz-Guerrero (Eds.), *Cross-cultural research methodology*. Mexico City: Trillas.
- Kelman, H.C. International cooperation and attitude change. In F. L. Ruch, *Psychology and life* (7th ed., section on "Frontiers in psychology," pp. 677–684). Chicago: Scott, Foresman.
- Kelman, H.C. Social research and the triple revolution. *Focus/Midwest*, 5(37), 14–18.
- Kelman, H.C. On civil disobedience, 1967: Civil disobedience is justified by Vietnam. *New York Times Magazine*, Nov. 26, pp. 126–128.

1968

Kelman, H.C. *A time to speak: On human values and social research*. San Francisco: Jossey-Bass.

Kelman, H.C. International relations: Psychological aspects. In D. L. Sills (Ed.), *International encyclopedia of the social sciences* (Vol. 8, pp. 75–83). New York: Macmillan and Free Press.

Kelman, H.C. The use of university resources in foreign policy research. *International Studies Quarterly*, 12, 16–37.

Kelman, H.C. Education for the concept of a global society. *Social Education*, 32, 661–666.

Kelman, H.C. Socialization for independence: Notes on the training of social psychologists. In S. Lundstedt (Ed.), *Higher education in social psychology* (pp. 73–104). Cleveland, OH.: Case-Western Reserve University Press.

Kelman, H.C. Social psychology and national development: Background of the Ibadan Conference. *Journal of Social Issues*, 24(2), 9–20.

Kelman, H.C. The organization of research in developing countries: Introduction. *Journal of Social Issues*, 24(2), 211–215.

Kelman, H.C., & Baron, R.M. Inconsistency as a psychological signal. In R. P. Abelson et al. (Eds.), *Theories of cognitive consistency: A sourcebook* (pp. 331–336). Chicago: Rand McNally.

Kelman, H.C., & Baron, R.M. Determinants of modes of resolving inconsistency dilemmas: A functional analysis. In R. P. Abelson et al. (Eds.), *Theories of cognitive consistency: A sourcebook* (pp. 670–683). Chicago: Rand McNally.

1969

DeLamater, J., Katz, D., & Kelman, H.C. On the nature of national involvement: A preliminary study. *Journal of Conflict Resolution*, 13, 320–357.

Kelman, H.C. Patterns of personal involvement in the national system: A social-psychological analysis of political legitimacy. In J. N. Rosenau (Ed.), *International politics and foreign policy* (rev. ed., pp. 276–288). New York: Free Press.

Kelman, H.C. Is a new pattern of legitimacy emerging? (Comments on Richard Flacks's article, "Protest or conform: Some social psychological perspectives on legitimacy"). *Journal of Applied Behavioral Science*, 5, 156–160.

1970

Katz, D., Kelman, H.C., & Vassiliou, D. A comparative approach to the study of nationalism. *Peace Research Society (International) Papers*, 14, 1–13.

Kelman, H.C. & Ezekiel, R.S., with Kelman, R.B. *Cross-national encounters: The personal impact of an exchange program for broadcasters*. San Francisco: Jossey-Bass.

Kelman, H.C. The role of the individual in international relations: Some conceptual and methodological considerations. *Journal of International Affairs*, 24, 1–17.

(Reprinted) In F.A. Sondermann, W.C. Olson, & D. McLellan (Eds.), *The theory and practice of international relations*. Englewood Cliffs, N.J.: Prentice-Hall, 1974.

Kelman, H.C. A social-psychological model of political legitimacy and its relevance to black and white student protest movements. *Psychiatry*, 33, 224–246.

Kelman, H.C. The relevance of social research to social issues: Promises and pitfalls. In P. Halmos (Ed.), *The sociology of sociology (The Sociological Review, Monograph No. 16, 77–99)*.

Kelman, H.C. Horizons of research on the international civil service: II. *Public Administration Review*, 30, 247–251.

(Reprinted) In R.S. Jordan (Ed.), *Multinational cooperation*. New York: Oxford University Press, 1972.

Kelman, H.C. Comments on Wiesner's paper (J.B. Wiesner, "The need for social engineering"). In F.F. Korten, S. W. Cook, & J.I. Lacey (Eds.), *Psychology and the problems of society* (pp. 95–98). Washington, DC: American Psychological Association.

1971

Kelman, H.C. Language as an aid and barrier to involvement in the national system. In J. Rubin & B.H. Jernudd (Eds.), *Can language be planned? Sociolinguistic theory and practice for developing nations* (pp. 21–51).

Honolulu: University Press of Hawaii.

(Reprinted) In J.A. Fishman (Ed.), *Advances in the sociology of language* (Vol. 2, pp. 185–212). The Hague: Mouton, 1972.

Kelman, H.C. Three research foci. In S.N. Herman (Ed.), *The study of Jewish identity: Issues and approaches*. Jerusalem: Hebrew University, Institute of Contemporary Jewry.

1972

Kelman, H.C. The problem-solving workshop in conflict resolution. In R.L. Merritt (Ed.), *Communication in international politics* (pp. 168–204). Urbana: University of Illinois Press.

- (Reprinted) In M.R. Berman & J.E. Johnson (Eds.), *Unofficial diplomats*. New York: Columbia University Press, 1977.
- (Reprinted) In D. Druckman & P.F. Diehl (Eds.), *Conflict Resolution* (Vol. 5, pp. 78–108). London: SAGE Publications Ltd., 2006.
- (Reprinted) In C. Menkel-Meadow (Ed.), *International Dispute Resolution* (Vol. 3). London: Ashgate Publishing, 2012.
- Kelman, H.C. The rights of the subject in social research: An analysis in terms of relative power and legitimacy. *American Psychologist*, 27, 989–1016.
- (Reprinted) In *Mental Health Digest*, 1973, 5(2), 32–41.
- (Reprinted) In G.H. Lewis (Ed.), *Fist-fights in the kitchen: Manners and methods in social research*. Pacific Palisades, CA: Goodyear, 1975.
- Kelman, H.C. Roles of the behavioral scientist in policy-oriented research. In G.V. Coelho & E.A. Rubinstein (Eds.), *Social change and human behavior* (pp. 193–209). Rockville, MD.: National Institute of Mental Health.
- Kelman, H.C. La influencia social y los nexos entre el individuo y el sistema social: Más sobre los procesos de sumisión, identificación e internalización. *Revista de Estudios Sociales*, No. 5, 11–38.
- (Reprinted) In J.R. Torregrosa (Ed.), *Teoria e investigación en la psicología social actual*. Madrid: Instituto de la Opinión Pública, 1974.
- Kelman, H.C. IQ and the *Atlantic Monthly*: Some issues raised by Herrnstein's article. *Massachusetts Psychological Association Newsletter*, 15(5), 5–7.
- Kelman, H.C. The Kurt Lewin Memorial Award presentation by the Society for the Psychological Study of Social Issues to Jerome D. Frank. *Journal of Social Issues*, 28(4), 21–24.
- Kelman, H.C., & Lawrence, L.H. (Hamilton, V.L.) Assignment of responsibility in the case of Lt. Calley: Preliminary report on a national survey. *Journal of Social Issues*, 28(1), 177–212.
- (Reprinted) In *Warner Modular Publications*, No. R 710, 1973.
- Kelman, H.C., & Lawrence, L.H. (Hamilton, V.L.) American response to the trial of Lt. William L. Calley. *Psychology Today*, June, pp. 41–45, 78–81.
- (Translated into Japanese) In *President Magazine*, 1973.

1973

Kelman, H.C. Violence without moral restraint: Reflections on the dehumanization of victims and victimizers. *Journal of Social Issues*, 29(4), 25–61.

(Reprinted) In G.M. Kren & L. Rappoport (Eds.), *Varieties of psychohistory*. New York: Springer, 1976.

(Reprinted) In R. Jamieson, *The criminology of war* (pp. 145-181). Farnham, UK: Ashgate Publishing, 2014.

Kelman, H.C. The challenge of change. In J.L. Scheiber (Ed.), *America and the future of man*. Del Mar, CA: CRM Books.

Kelman, H.C. A sampler of nonviolent action—To whet the appetite (Review of *Exploring nonviolent alternatives* by Gene Sharp). *Contemporary Psychology*, 18, 336–337.

Kelman, H.C. Foreword. In J.A. Fishman, *Language and nationalism* (pp. vii-x). Rowley, MA: Newbury.

Kelman, H.C. POW issue: Still reason for concern? *APA Monitor*, May, p.2.

Kelman, H.C., & Bloom, A.H. Assumptive frameworks in international politics. In J.N. Knutson (Ed.), *Handbook of political psychology* (pp. 261–295). San Francisco: Jossey-Bass.

Kelman, H.C., & Warwick, D.P. Bridging micro and macro approaches to social change: A social-psychological perspective. In G. Zaltman (Ed.), *Processes and phenomena of social change* (pp. 13–59). New York: Wiley.

Lawrence, L.H. (Hamilton, V.L.), & Kelman, H.C. Reactions to the Calley trial: Class and political authority. *Worldview*, 16(6), 34–40.

Warwick, D.P., & Kelman, H.C., Ethical issues in social intervention. In G. Zaltman (Ed.), *Processes and phenomena of social change* (pp. 377–417). New York: Wiley.

(Reprinted) In W. Bennis, K. Benne, R. Chin, & K. Corey (Eds.), *The planning of change* (3rd ed.). New York: Holt, 1976.

1974

Kelman, H.C. Attitudes are alive and well and gainfully employed in the sphere of action. *American Psychologist*, 29, 310–324.

(Reprinted) In M. Matthaei et al. (Eds.), *Reading about psychology and you*. Chicago: Scott, Foresman, 1979.

Kelman, H.C. Social influence and linkages between the individual and the social system: Further thoughts on the processes of compliance, identification, and internalization. In J. Tedeschi (Ed.), *Perspectives on social power* (pp. 125–171). Chicago: Aldine.

Kelman, H.C., & Baron, R.M. Moral and hedonic dissonance: A functional analysis of the relationship between discrepant action and attitude change. In S. Himmelfarb & A.H. Eagly (Eds.), *Readings in attitude change* (pp. 558–575). New York: Wiley.

Kelman, H.C., & Hamilton, V.L. Availability for violence: A study of U.S. public reactions to the trial of Lt. Calley. In J.D. Ben-Dak (Ed.), *The future of collective violence: Societal and international perspectives* (pp. 125–142). Lund, Sweden: Studentlitteratur.

Tapp, J.L., Kelman, H.C., Triandis, H.C., Wrightsman, L.S. & Coelho, G.V. Continuing concerns in cross-cultural ethics: A report. *International Journal of Psychology*, 9, 231–249.

1975

A conversation with Herbert C. Kelman. In E. Krupat (Ed.), *Psychology is social: Readings and conversations in social psychology* (pp. 88–96). Glenview, IL: Scott, Foresman.

(Reprinted) In E. Krupat (Ed.), *Psychology is social* (2nd ed., pp. 98–105). Dallas: Scott, Foresman, 1982.

(Excerpted) In T. Smoke (Ed.), *A writer's worlds: Exploration through readings*. New York: St. Martin's Press, 1989. (2nd ed., 1994.)

Kelman, H.C. International interchanges: Some contributions from theories of attitude change. *Studies in Comparative International Development*, 10(1), 83–99.

(Reprinted) In W.D. Coplin & C.W. Kegley, Jr. (Eds.), *Analyzing international relations: A multimethod introduction*. New York: Praeger, 1975.

Kelman, H.C. Was deception justified—And was it necessary? Comments on "Self-control techniques as an alternative to pain medication." *Journal of Abnormal Psychology*, 84, 172–174.

(Reprinted) In C.M. Franks & G.T. Wilson (Eds.), *Annual review of behavior therapy theory and practice 1976*. New York: Brunner/Mazel, 1976.

Kelman, H.C. War criminals and war resisters. *Society*, 12(4), 18–22.

(Reprinted) In Air War College Associate Programs, *Changing nature of war (Vol. II: Military Strategy and Aerospace Power*, 11th ed., pp.23–27). Alabama: Maxwell Air Force Base, 1976.

1976

Kelman, H.C. Some reflections on authority, corruption, and punishment: The social-psychological context of Watergate. *Psychiatry*, 39, 303–317.

Kelman, H.C. Review of *Research on human subjects: Problems of social control in human experimentation* by Bernard Barber et al. *Social Forces*, 55, 540–542.

Kelman, H.C., & Cohen, S.P. The problem-solving workshop: A social-psychological contribution to the resolution of international conflicts. *Journal of Peace Research*, 13, 79–90.

1977

Cohen, S.P., Kelman, H.C., Miller, F.D., & Smith, B.L. Evolving intergroup techniques for conflict resolution: An Israeli-Palestinian pilot workshop. *Journal of Social Issues*, 33(1), 165–189.

Kelman, H.C. The conditions, criteria, and dialectics of human dignity: A transnational perspective. *International Studies Quarterly*, 21, 529–552.

Kelman, H.C. Privacy and research with human beings. *Journal of Social Issues*, 33(3), 169–195.

Kelman, H.C. The place of Jewish identity in the development of personal identity. In *Issues in Jewish education and Jewish identity* (pp. 1–27). New York: American Jewish Committee.

Kelman, H.C. Foreword. In S.N. Herman, *Jewish identity: A social psychological perspective* (pp. 9–12). Beverly Hills, CA: Sage. (2nd ed., pp. IX–XII, New Brunswick, NJ: Transaction Publishers, 1989.)

1978

Bermant, G., Kelman, H.C., & Warwick, D.P. (Eds.), *The ethics of social intervention*. Washington, DC: Hemisphere.

Kelman, H.C. Research, behavioral. In W.T. Reich (Ed.), *Encyclopedia of bioethics* (Vol.4, pp. 1470–1481). New York: Macmillan and Free Press.

Kelman, H.C. Israelis and Palestinians: Psychological prerequisites for mutual acceptance. *International Security*, 3(1), 162–186.

(First published) In *Can an Israeli state and a Palestinian state co-exist?* New York: American Friends Service Committee, 1977.

Kelman, H.C. Attitude and behavior: A social-psychological problem. In M. Yinger & S.J. Cutler (Eds.), *Major social issues: A multi-disciplinary view* (pp. 412–420). New York: Free Press.

Kelman, H.C. The psychological impact of Sadat's visit on Israeli society. In *Sadat's historic initiative: Documents and analyses*. Cairo: Al-Ahram. (In Arabic)

Kelman, H.C., & Warwick, D.P. The ethics of social intervention: Goals, means, and consequences. In G. Bermant, H.C. Kelman, & D.P. Warwick (Eds.), *The ethics of social intervention* (pp. 3–33). Washington, DC: Hemisphere.

1979

Kelman, H.C. An interactional approach to conflict resolution and its application to Israeli-Palestinian relations. *International Interactions*, 6(2), 99–122.

(Reprinted) In R.K. White (Ed.), *Psychology and the prevention of nuclear war* (pp. 171–193). New York: New York University Press, 1986.

Kelman, H.C. Fuentes de apego al estado nación: Una visión psico-social de las dimensiones del nacionalismo. In G.E. Finley & G. Marin (Eds.) *Avances en psicología contemporánea* (pp. 142–163). Mexico City: Trillas.

Kelman, H.C. Ethical imperatives and social responsibility in the practice of political psychology. *Political Psychology*, 1, 100–102.

Kelman, H.C. US gestures that could help in Iran. *Christian Science Monitor*, December 14, p. 23.

Kelman, H.C., & Cohen, S.P. Reduction of international conflict: An interactional approach. In W. Austin & S. Worchel (Eds.), *The social psychology of intergroup relations* (pp. 288–303). Monterey, CA: Brooks/Cole.

1980

Kelman, H.C. The role of action in attitude change. In H.E. Howe, Jr., & M.M. Page (Eds.), *Nebraska Symposium on Motivation, 1979: Attitudes, values, and beliefs* (pp. 117–194). Lincoln: University of Nebraska Press.

Kelman, H.C. Indigenous anthropology in non-Western countries: A further elaboration. *Current Anthropology*, 21, 655–661.

Kelman, H.C. Opposition to Daniel Heradstveit's doctoral thesis, "The Arab-Israeli conflict: Psychological obstacles to peace." *Internasjonal Politikk*, Supplement 1B, 209–219.

1981

Kelman, H.C. Reflections on the history and status of peace research. *Conflict Management and Peace Science*, 5(2), 95–110.

Winkler, J.D., Judd, C.M., & Kelman, H.C. Determinants of political participation in a Canadian and a United States city. *Political Psychology*, 3 (3/4), 140–161.

1982

Kelman, H.C. Creating the conditions for Israeli-Palestinian negotiations. *Journal of Conflict Resolution*, 26, 39–75.

(First published as) Working Paper No. 25, International Security Studies Program. Washington, DC: The Wilson Center, 1981.

(Reprinted) In S.F. Wells, Jr., & M.A. Bruzonsky (Eds.), *Security in the Middle East: Prospects and problems in the 1980s* (pp. 139–157). Boulder, CO: Westview Press, 1987.

(Excerpted and translated into Hebrew) Creating the conditions for negotiation. *Migvan*, January 1983, No. 77, 20–23.

Kelman, H.C. Talk with Arafat. *Foreign Policy*, No. 49, 119–139.

Kelman, H.C. A changing social science for a changing world: A social psychologist's perspective. In H. Fahim (Ed.), *Indigenous anthropology in non-Western countries* (pp. 269–283). Durham, NC: Carolina Academic Press.

Kelman, H.C. Ethical issues in different social science methods. In T.L. Beauchamp, R.R. Faden, R.J. Wallace, Jr., & L. Walters (Eds.), *Ethical issues in social science research* (pp. 40–98). Baltimore: Johns Hopkins University Press.

Kelman, H.C. Genocide as social policy. *Contemporary Psychology*, 27, 85–87.

Kelman, H.C. Resolving the Israel/Palestine conflict. *Harvard International Review*, 5 (3), 54–55.

Kelman, H.C. Requirement for peace: Politically intact PLO. *The New York Times*, July 22, op-ed page A23.

1983

Kelman, H.C. Conversations with Arafat: A social-psychological assessment of the prospects for Israeli-Palestinian peace. *American Psychologist*, 38, 203–216.

Kelman, H.C. *Understanding Arafat* (Discussion Paper No. 1). Tel Aviv: International Center for Peace in the Middle East.

Kelman, H.C. The Reagan Plan and the peace process: Arab and Israeli perceptions. In W.G. Miller & P.H. Stoddard (Eds.), *Perspectives on the Middle East 1983* (pp. 120–140). Washington, DC: Middle East Institute.

Kelman, H.C. Nacionalismo e identidad nacional: Un analisis psicosocial. In J.R. Torregrosa & B. Sarabia (Eds.), *Perspectivas y contextos de la psicología social* (pp. 241–268). Barcelona: Editorial Hispano Europea.

Kelman, H.C. On social psychology and policy analysis. *American Psychologist*, 38, 1126–1127.

1984

Kelman, H.C. Protest movements. In *The phenomenon of change* (p. 38). New York: Cooper-Hewitt Museum.

Kelman, H.C. Foreword. In M. Banks (Ed.), *Conflict in world society: A new perspective on international relations* (pp. XVII–XX). Brighton, England: Wheatsheaf.

1985

Kelman, H.C. Overcoming the psychological barrier: An analysis of the Egyptian-Israeli peace process. *Negotiation Journal*, 1(3), 213–234.

(Also published) In S.P. Huntington & J.S. Nye, Jr. (Eds.), *Global dilemmas* (pp. 199–223). Cambridge, MA: Harvard Center for International Affairs.

1986

Kelman, H.C. Interactive problem solving: A social-psychological approach to conflict resolution. In W. Klassen (Ed.), *Dialogue toward interfaith understanding* (pp. 293–314). Tantur/Jerusalem: Ecumenical Institute for Theological Research.

(Translated into Spanish) La solución interactiva de problemas: Un enfoque psicosocial a la resolución de conflictos. *Revista de Psicología de El Salvador*, 1989, 8 (32), 115–133.

(Reprinted) In J. Burton & F. Dukes (Eds.), *Conflict: Readings in management and resolution* (pp. 199–215). New York: St. Martin's Press, 1990.

Kelman, H.C. Overcoming the barriers to negotiation of the Israeli-Palestinian conflict. *Journal of Palestine Studies*, 16 (1), 13–28.

Kelman, H.C. Preface. In R.K. White (Ed.), *Psychology and the prevention of nuclear war* (pp. xi–xiii). New York: New York University Press.

Kelman, H.C. When scholars work with the CIA. *The New York Times*, March 5, op-ed page A27.

Kelman, H.C., & Cohen, S.P. Resolution of international conflict: An interactional approach. In S. Worchel & W.G. Austin (Eds.), *Psychology of intergroup relations* (2nd ed., pp. 323-342). Chicago: Nelson-Hall.

1987

Kelman, H.C. The political psychology of the Israeli-Palestinian conflict: How can we overcome the barriers to a negotiated solution? *Political Psychology*, 8 (3), 347–363.

(Translated into German) Wie Verhandlungsbereitschaft entstehen kann: Zur politischen Psychologie des israelisch-palästinensischen Konflikts. In R. Steinweg & C. Wellmann (Eds.), *Die vergessene Dimension internationaler Konflikte: Subjektivität* (pp. 189–211). Frankfurt am Main: Suhrkamp, 1990.

Kelman, H.C. Overcoming the barriers. *Fellowship*, 53(6), 16–18.

1988

Kelman, H.C. The Palestinianization of the Arab-Israeli conflict. *The Jerusalem Quarterly*, Spring, 46, 3–15.

(Also published) In Y. Lukacs & A.M. Battah (Eds.), *The Arab-Israeli conflict: Two decades of change* (pp. 332–343). Boulder, CO: Westview Press.

Kelman, H.C., with the Project “Preparedness for Peace.” Social-psychological aspects of peace education: With a focus on interactive problem solving, redefining security, and fostering personal responsibility. *Reprints and Miniprints*, No. 626. Malmo, Sweden: School of Education.

Kelman, H.C. (21 January). Not too late for a Palestinian-Israeli Solution. *New York Times*, Letters.

1989

Kelman, H.C., & Hamilton, V.L. *Crimes of obedience: Toward a social psychology of authority and responsibility*. New Haven, CT: Yale University Press.

(Translated into Spanish) *Crímenes de obediencia: Los límites de la autoridad y la responsabilidad*. Buenos Aires: Planeta, 1990.

(Excerpted) Sanctioned massacres. In N.J. Kressel (Ed.), *Political psychology: Classic and contemporary readings* (pp. 232–240). New York: Paragon House, 1993.

(Excerpted) The My Lai massacre. In J.M. Henslin (Ed.), *Down to earth sociology: Introductory Readings* (9th edition, pp. 447–459). New York: Free Press, 1997.

(Excerpted) The My Lai massacre. In D.M. Newman (Ed.), *Sociology: Exploring the architecture of everyday life* (pp. 17–28). New York: Free Press, 1997.

(Excerpted) Crimes of obedience. In M.D. Ermann & R.J. Lundman (Eds.), *Corporate and governmental deviance: Problems of organizational behavior in contemporary society* (pp. 137–164). New York and Oxford: Oxford University Press, 1992.

(Excerpted) The My Lai massacre: Crimes of obedience and sanctioned massacres. In M.D. Ermann & R.J. Lundman (Eds.), *Corporate and governmental deviance: Problems of organizational behavior in contemporary society* (pp. 180–206). New York and Oxford: Oxford University Press, 1996. (6th ed., 2002, pp. 195–222).

Kelman, H.C. The Nazi biomedical vision: Killing in the name of healing (Review of *The Nazi doctors* by R.J. Lifton). *Contemporary Psychology*, 34, 437–440.

Kelman, H.C. How the U.S. can advance Israeli-Palestinian peace. *Christian Science Monitor*, December 7, p. 19.

(Reprinted) The U.S. role in Israeli-Palestinian peace. *New Outlook*, March 1990, 33 (1–2), 40–41.

1990

Kelman, H.C. Applying a human needs perspective to the practice of conflict resolution: The Israeli-Palestinian case. In J. Burton (Ed.), *Conflict: Human needs theory* (pp. 283–297). New York: St. Martin's Press.

Kelman, H.C. Now nobody's talking: How the U.S. and the PLO can get back to the table. *Christian Science Monitor*, July 2, p. 18.

1991

Hernandez de Frutos, T. Entrevista con Herbert Kelman: Reconsideraciones sobre los procesos de influencia social. *Interaccion Social*, 1, 187–205.

Kelman, H.C. A behavioral science perspective on the study of war and peace. In R. Jessor (Ed.), *Perspectives on behavioral science: The Colorado Lectures* (pp. 245–275). Boulder, CO: Westview Press.

Kelman, H.C. Interactive problem-solving: The uses and limits of a therapeutic model for the resolution of international conflicts. In V. Volkan, J.V. Montville, & D.A. Julius (Eds.), *The psychodynamics of international relationships, Volume 2: Unofficial diplomacy at work* (pp. 145–160). Lexington, MA: Heath/Lexington Books.

Kelman, H.C. On the history and development of peace research: Personal reflections. In J.W. Nobel (Ed.), *The coming of age of peace research* (pp. 25–37). Groningen, The Netherlands: STYX Publications.

Kelman, H.C. Existential fears and mutual reassurance in Israeli-Palestinian relations. *La Croix L'Evenement*, August 3, p. 3.

Kelman, H.C. The Middle East Peace Conference. *Psychologists for Social Responsibility Newsletter*, 10 (4), 1–2.

1992

Kelman, H.C. Informal mediation by the scholar/practitioner. In J. Bercovitch & J. Rubin (Eds.), *Mediation in international relations: Multiple approaches to conflict management* (pp. 64–96). New York: St. Martin's Press.

(Revised and reprinted) In E. Weiner (Ed.), *The handbook of interethnic coexistence* (pp. 310–331). New York: Continuum, 1998.

Kelman, H.C. Acknowledging the other's nationhood: How to create a momentum for the Israeli-Palestinian negotiations. *Journal of Palestine Studies*, 22 (1), 18–38.

Kelman, H.C. Foreword. In S. Staub & P. Green (Eds.), *Psychology and social responsibility: Facing global challenges* (pp. ix–xii). New York: New York University Press.

Kelman, H.C., & Hamilton, V.L. Comment on Sonia Lambert's review of "Crimes of Obedience." *Politics and the Individual*, 2 (1), 93–97.

1993

Kelman, H.C. Coalitions across conflict lines: The interplay of conflicts within and between the Israeli and Palestinian communities. In S. Worchel & J. Simpson (Eds.), *Conflict between people and groups* (pp. 236–258). Chicago: Nelson-Hall.

(First published as) Working paper No. 91–9. Cambridge, MA: Harvard Center for International Affairs, 1991.

Kelman, H.C. The social context of torture: Policy process and authority structure. In R.D. Crelinsten & A.P. Schmid (Eds.), *The politics of pain: Torturers and their masters* (pp. 21–38). Leiden, The Netherlands: COMT, University of Leiden.

(Reprinted) In R.D. Crelinsten & A.P. Schmid (Eds.), *The politics of pain: Torturers and their masters* (U.S. edition, pp. 19–34). Boulder, CO: Westview, 1995.

Kelman, H.C. Conceptions of civic responsibility and the role of education in a multicultural world. *The Swarthmore Papers*, 1 (1), 33–49.

Kelman, H.C. Commentary on Part IV: The reaction of mass publics to the Gulf War. In S.A. Renshon (Ed.), *The political psychology of the Gulf War: Leaders, publics, and the process of conflict* (pp. 251–265). Pittsburgh: University of Pittsburgh Press.

Kelman, H.C. Foreword. In D.J.D. Sandole & H. van der Merwe (Eds.), *Conflict resolution theory and practice: Integration and application* (pp. ix–xii). Manchester and New York: Manchester University Press.

1994

Kelman, H.C. Inoffizielle Diplomatie im Nahen Osten: Ein Forschungsprogramm zur Lösung internationaler Konflikte. *Literarität*, November, No. 2, 36–45.

(Revised and reprinted) Inoffizielle Diplomatie—ihr Beitrag zur Lösung internationaler Konflikte. In D. Senghaas (Ed.), *Frieden machen* (pp. 243–267). Frankfurt am Main: Suhrkamp, 1997.

Kelman, H.C. Essay [on recent developments in the Middle East]. *Psychology International*, Spring, 5 (2), pp. 1 and 6–7.

Kelman, H.C. Three steps to advance Israeli-Arab peace. *The Boston Globe*, March 8, op-ed page 15.

Rouhana, N.N., & Kelman, H.C. Promoting joint thinking in international conflicts: An Israeli-Palestinian continuing workshop. *Journal of Social Issues*, 50 (1), 157–178.

1995

Kelman, H.C. Contributions of an unofficial conflict resolution effort to the Israeli-Palestinian breakthrough. *Negotiation Journal*, 11 (1), 19–27.

Kelman, H.C. Ignacio Martín-Baró: A personal remembrance of a martyred peace psychologist. *Peace and Conflict: Journal of Peace Psychology*, 1 (1), 11–15.

Kelman, H.C. Decision making and public discourse in the Gulf War: An assessment of underlying psychological and moral assumptions. *Peace and Conflict: Journal of Peace Psychology*, 1 (2), 117–130.

Kelman, H.C. Discurso de aceptación. In *Discursos correspondientes a las Investiduras de doctor "honoris causa"* (pp. 111–117). Madrid: Universidad Complutense.

1996

Kelman, H.C. Negotiation as interactive problem solving. *International Negotiation: A Journal of Theory and Practice*, 1 (1), 99–123.

Kelman, H.C. The interactive problem-solving approach. In C.A. Crocker & F. O. Hampson (Eds.), *Managing global chaos: Sources of and responses to international conflict* (pp. 501–519). Washington: U.S. Institute of Peace.

Kelman, H.C. Foreword. In A. J. Kimmel, *Ethical issues in behavioral science* (pp. xiii–xv). Cambridge, MA, and Oxford: Blackwell Publishers.

(2nd ed., pp. xii–xiv, Malden, MA: Blackwell Publishing, 2007.)

1997

Kelman, H.C. Group processes in the resolution of international conflicts: Experiences from the Israeli-Palestinian case. *American Psychologist*, 52, 212–220.

(Reprinted) In J. Garcia & K.A. Keough (Eds.), *Social psychology of gender, race, and ethnicity: Readings and projects*. Guilford, CT: McGraw-Hill, 1999.

Kelman, H.C. Negotiating national identity and self-determination in ethnic conflicts: The choice between pluralism and ethnic cleansing. *Negotiation Journal*, 13(4), 327–340.

Kelman, H.C. Some determinants of the Oslo breakthrough. *International Negotiation*, 2 (2), 183–194.

(Reprinted) In D.M. Kolb (Ed.), *Negotiation eclectics* (pp. 276–288). Cambridge, MA: PON Books, 1999.

Kelman, H.C. Social-psychological dimensions of international conflict. In I.W. Zartman & J.L. Rasmussen (Eds.), *Peacemaking in international conflict: Methods and techniques* (pp. 191–236). Washington, DC: U.S. Institute of Peace Press.

(Excerpted and translated into Japanese) In Y. Araki & J. Kawada (Eds.), *Handbook of political psychology* (pp. 161–169). Tokyo, Japan: Hokuju, 2003.

Kelman, H.C. Nationalism, patriotism, and national identity: Social-psychological dimensions. In D. Bar-Tal & E. Staub (Eds.), *Patriotism in the life of individuals and nations* (pp. 165–189). Chicago, IL: Nelson-Hall.

Kelman, H.C. Settlers must leave Hebron or accept Palestinian authority, *The Boston Sunday Globe*, January 5, opened page F7.

1998

- Kelman, H.C. Interactive problem solving: An approach to conflict resolution and its application in the Middle East. *PS: Political Science and Politics*, 31(2), 190–198.
- (Revised and reprinted) Interactive problem solving in the Middle East. In L. Reychler & T. Paffenholz (Eds.), *Peacebuilding: A field guide* (pp. 97–110). Boulder, CO, and London, England: Lynne Rienner, 2001.
- Kelman, H.C. Social-psychological contributions to peacemaking and peacebuilding in the Middle East. *Applied Psychology: An International Review*, 47 (1), 5–28.
- (Reprinted) In G. Baechler (Ed.), *Promoting peace: The role of civilian conflict resolution* (pp. 61–82). Berne, Switzerland: Staempfli, 2002.
- Kelman, H.C. Building a sustainable peace: The limits of pragmatism in the Israeli-Palestinian negotiations. *Journal of Palestine Studies*, 28(1), 36–50.
- (Reprinted) In *Peace and Conflict: Journal of Peace Psychology*, 1999, 5(2), 101–115.
- (Reprinted) In J. Rourke (Ed.), *Taking sides: Clashing views on controversial issues in world politics* (9th ed). Guilford, CT: Dushkin/McGraw-Hill, 1999. (10th ed., pp. 140–150, 2002.)
- Kelman, H.C. The place of ethnic identity in the development of personal identity: A challenge for the Jewish family. In P.Y. Medding (Ed.), *Coping with life and death: Jewish families in the twentieth century* (Vol. XIV of *Studies in Contemporary Jewry: An Annual*, pp. 3–26). New York, NY and Oxford, England: Oxford University Press.
- Kelman, H.C. Israel in transition from Zionism to post-Zionism. In G. Ben-Dor (Ed.), *Israel in transition* (Vol. 555 of *The Annals of the American Academy of Political and Social Science*, pp. 46–61). Thousand Oaks, CA: Sage.
- Kelman, H.C. Creating sustainable peace in the Middle East. In D. Francis (Ed.), *Mediating deadly conflicts* (pp. 75–81). Cambridge, MA: World Peace Foundation.

1999

- Kelman, H.C. Transforming the relationship between former enemies: A social-psychological analysis. In R.L. Rothstein (Ed.), *After the peace: Resistance and reconciliation* (pp. 193–205). Boulder, CO, and London, England: Lynne Rienner.

- Kelman, H.C. The interdependence of Israeli and Palestinian national identities: The role of the other in existential conflicts. *Journal of Social Issues*, 55(3), 581–600.
- Kelman, H.C. Experiences from 30 years of action research on the Israeli-Palestinian conflict. In K.P. Spillmann & A. Wenger (Eds.), *Zeitgeschichtliche Hintergründe aktueller Konflikte VII: Zürcher Beiträge zur Sicherheitspolitik und Konfliktforschung*, No. 54, 173–197.
- Kelman, H.C. Interactive problem solving as a metaphor for international conflict resolution: Lessons for the policy process. *Peace and Conflict: Journal of Peace Psychology*, 5, 201–218.
- Kelman, H.C. Scholars, practitioners, and scholar-practitioners: The complementary role of Track II diplomacy. *Centerpiece: Newsletter of the Weatherhead Center for International Affairs at Harvard University*, 13(3), 2–4, 5–6.
- Kelman, H.C., & Rouhana, N.N. Introduction to J. Alpher, K. Shikaki, et al., Concept paper: The Palestinian refugee problem and the right of return. *Middle East Policy*, 6(3), 167–189.
(First published as) Working Paper No. 98–7. Cambridge, MA: Weatherhead Center for International Affairs, Harvard University, 1998.
- Kelman, H.C., & Rouhana, N.N. Introduction to Joint Working Group on Israeli-Palestinian Relations, Document: General principles for the final Israeli-Palestinian agreement. *The Middle East Journal*, 53(1), 170–175.
(First published as) PICAR (Program on International Conflict Analysis and Resolution) Working Paper. Cambridge, MA: Weatherhead Center for International Affairs, Harvard University, September, 1998.
- Ruggiero, K.M., & Kelman, H.C. (Eds.) Prejudice and intergroup relations: Papers in honor of Allport's centennial. *Journal of Social Issues*, 55(3), 404–600.
- Ruggiero, K.M., & Kelman, H.C. Introduction to the issue. *Journal of Social Issues*, 55 (3), 405–414.
- 2000**
- Kelman, H.C. The role of the scholar-practitioner in international conflict resolution. *International Studies Perspectives*, 1, 273–288.
- Kelman, H.C. International conflict resolution. In G. Magerl, H. Rumpler, & C. Smekal (Eds.), *Wissenschaft und Zukunft: Beiträge der Wissenschaften zur Bewältigung globaler Krisen* (pp. 207–224). Vienna: Böhlau.
- Kelman, H.C. Transcending the balance of power. *Middle East Insight*, 15(2), 51–53.
- Kelman, H.C. The components of a "principled compromise." *The Boston Globe*, July 18, op-ed page A13.

Kelman, H.C. The challenge for Arafat and Barak. *The Boston Globe*, September 7, op-ed page A15.

Kelman, H.C. Israeli-Palestinian [case]. Contributed to H.H. Saunders, Interactive conflict resolution: A view for policy makers on making and building peace. In P.C. Stern & D. Druckman (Eds.), *International conflict resolution after the Cold War* (pp. 269–271). Washington, DC: National Academy Press.

Kelman, H.C. (Ed.) The future Israeli-Palestinian relationship: A concept paper by the Joint Working Group on Israeli-Palestinian Relations. *Middle East Policy*, 7(2), 90–112.

(First published as) Working Paper No. 99–12. Cambridge, MA: Weatherhead Center for International Affairs, Harvard University, 1999.

2001

Kelman, H.C. The role of national identity in conflict resolution: Experiences from Israeli-Palestinian problem-solving workshops. In R.D. Ashmore, L. Jussim, & D. Wilder (Eds.), *Social identity, intergroup conflict, and conflict reduction* (pp. 187–212). Oxford, England and New York, NY: Oxford University Press.

Kelman, H.C. Dignity and dehumanization: The impact of the Holocaust on central themes of my work. In P. Suedfeld (Ed.), *Light from the ashes: Social science careers of young Holocaust refugees and survivors* (pp. 197–220). Ann Arbor, MI: University of Michigan Press.

Kelman, H.C. Reflections on the social and psychological processes of legitimization and delegitimization. In J.T. Jost & B. Major (Eds.), *The psychology of legitimacy: Emerging perspectives on ideology, justice, and intergroup relations* (pp. 54–73). Cambridge, England: Cambridge University Press.

Kelman, H.C. Ethical limits on the use of influence in hierarchical relationships. In J. M. Darley, D. Messick, & T. R. Tyler (Eds.), *Social influences on ethical behavior in organizations* (pp. 11–20). Mahwah, NJ, and London: Lawrence Erlbaum.

Kelman, H.C. How to renew the Israeli-Palestinian peace process. *The Boston Globe*, August 6, op-ed page 11.

Kelman, H.C. A vision for compromise. *The Boston Globe*, December 8, op-ed page A19.

2002

Kelman, H.C. National identity and the role of the "other" in existential conflicts: The Israeli-Palestinian case. In G. Baechler & A. Wenger (Eds.), *Conflict and cooperation: The individual between ideal and reality (Festschrift in honor of Kurt R. Spillmann)*, pp. 107–124). Zurich: Neue Zürcher Zeitung Publishing.

(Revised) In J. Bunzl (Ed.), *Islam, Judaism, and the political role of religions in the Middle East* (pp. 61–74). Gainesville: University Press of Florida (2004).

Kelman, H.C. Interactive problem solving as a tool for second track diplomacy. In J. Davies & E. Kaufman (Eds.), *Second track/citizens' diplomacy: Concepts and techniques for conflict transformation* (pp. 81–105). Lanham, MD: Rowman & Littlefield.

Kelman, H.C. Interactive problem solving: Informal mediation by the scholar-practitioner. In J. Bercovitch (Ed.), *Studies in international mediation: Essays in honor of Jeffrey Z. Rubin* (pp. 167–193). New York: Palgrave Macmillan.

Kelman, H.C. Needed: A manifesto for Mideast peace. *The Boston Globe*, March 14, op-ed page A15.

2003

Kelman, H.C. The major roadblock on road map to peace. *The Boston Globe*, May 16, op-ed page A19.

Kelman, H.C. Move Yasser Arafat up—not out. *The Boston Globe*, September 20, op-ed page A11.

Kelman, H.C. Foreword. In S. Cheldelin, D. Druckman, & L. Fast (Eds.), *Conflict: From analysis to intervention* (pp. vii–ix). London, England, and New York, NY: Continuum.

Kelman, H.C., & Fisher, R.J. Conflict analysis and resolution. In D.O. Sears, L. Huddy, & R. Jarvis (Eds.), *Oxford handbook of political psychology* (pp. 315–353). Oxford, England: Oxford University Press.

2004

Kelman, H.C. Reconciliation as identity change: A social-psychological perspective. In Y. Bar-Siman-Tov (Ed.), *From conflict resolution to reconciliation* (pp. 111–124). Oxford, England: Oxford University Press.

Kelman, H.C. Continuity and change: My life as a social psychologist. In A.H. Eagly, R.M. Baron, & V.L. Hamilton, (Eds.), *The social psychology of group identity and social conflict: Theory, application, and practice* (pp. 233–275). Washington, DC: American Psychological Association.

Kelman, H.C. The nature of international conflict: A social-psychological perspective. In H.J. Langholtz & C.E. Stout (Eds.), *The psychology of diplomacy* (pp. 59–77). Westport, CT: Praeger.

Kelman, H.C. International conflict. In C. Spielberger (Ed.), *Encyclopedia of applied psychology* (pp. 355–367). San Diego, CA: Elsevier Ltd.

Kelman, H.C. Ein sozialpsychologischer Zugang zur Lösung internationaler Konflikte: Erfahrungen mit dem israelisch-palästinensischen Fall. In M. Hassler, M. Hautzinger, & J. Wertheimer (Eds.), *Frieden schaffen--aber wie?* (pp. 41–60). Tübingen, Germany: Stauffenburg Verlag.

Kelman, H.C. Prólogo. In J.H. Zalles, *Barreras al diálogo y al consenso: Diagnóstico y posibles respuestas* (pp. 7–9). Bogotá, Colombia: Editorial Norma.

Kelman, H.C. (April 8). Negotiation is the road to Mideast peace. *The Boston Globe*, op-ed page A15.

Kelman, H.C. In appreciation of Ralph White—valued friend and colleague for the last fifty years. *Peace and Conflict: Journal of Peace Psychology*, 10(2), 341–344.

2005

Kelman, H.C. Interactive problem solving in the Israeli-Palestinian case: Past contributions and present challenges. In R.J. Fisher (Ed.), *Paving the way: Contributions of interactive conflict resolution to peacemaking* (pp. 41–63). Lanham, MD: Lexington Books.

Kelman, H.C. Building trust among enemies: The central challenge for peacemaking efforts. In W. Krieg, K. Galler, & P. Stadelmann (Eds.), *Richtiges und gutes Management: vom System zur Praxis (Festschrift für Fredmund Malik*, pp. 349–367). Bern, Switzerland: Verlag Haupt.

(Revised and reprinted) Building trust among enemies: The central challenge for international conflict resolution. *International Journal of Intercultural Relations*, 29(6), 639–650.

Kelman, H.C. Lessons from interactive problem solving for the policy process. In M. Fitzduff & C.E. Stout (Eds.), *Group and social factors* (Vol. 2 of *The psychology of resolving global conflicts: From war to peace*, pp. 109–131). Westport, CT: Praeger Security International.

Kelman, H.C. The policy context of torture: A social-psychological analysis. *International Review of the Red Cross*, 87(857), 123–134.

(Excerpted) In R. Falk, I. Gendzier, & R.J. Lifton (Eds.), *Crimes of war: Iraq* (pp. 371–378). New York, NY: Nation Books, 2006.

(Reprinted) In K. Naga Sri Valli (Ed.), *Torture: A legal debate* (pp. 26–40). Hyderabad, India: Amicus Books, the Icfai University Press, 2007.

Kelman, H.C. The psychological impact of the Sadat visit on Israeli society. *Peace and Conflict: Journal of Peace Psychology*, 11(2), 111–136.

Kelman, H.C. (January 11). Abbas has a mandate; now he needs allies. *The Boston Globe*, op-ed page A12.

Kelman, H.C. (August 15). Beyond the Gaza disengagement. *The Boston Globe*, op-ed page A11.

2006

Kelman, H.C. Interests, relationships, identities: Three central issues for individuals and groups in negotiating their social environment. In S.T. Fiske, A.E. Kazdin, & D.L. Schacter (Eds.), *Annual Review of Psychology* (Vol. 57, pp. 1–26). Palo Alto, CA: Annual Reviews.

Kelman, H.C. The role of an international facilitating service for conflict resolution. *International Negotiation: A Journal of Theory and Practice*, 11, 209–223.

Kelman, H.C. National identity and the role of the “other” in existential conflicts: The Israeli-Palestinian case. *International Scientific Journal of Methods and Models of Complexity*, 8(1), an electronic journal available at <http://www.nosmo.nl/isj/>

Kelman, H.C. The Latke vs. the Hamantash in an age of (m)oral crisis. In R. Cerna (Ed.), *The great latke-hamantash debate* (pp. 47–54). Chicago, IL: The University of Chicago Press.

2007

Kelman, H.C. The Israeli-Palestinian peace process and its vicissitudes: Insights from attitude theory. *American Psychologist*, 62(4), 287–303.

Kelman, H.C. Israeli–Palestinian peace: Inching toward and looking beyond negotiations. *Middle East Policy*, 14(3), 29–40.

Kelman, H.C. Interrogating enemies of the state: When torture becomes an instrument of policy. *Dialogue: The Official Newsletter of the Society for Personality and Social Psychology*, 22(2), 12–14.

Kelman, H.C. Anti-Semitism and Zionism in the debate on the Palestinian issue: Personal reflections. In M. Polner & S. Merken (Eds.), *Peace, justice and Jews: Reclaiming our tradition* (pp. 305–314). New York, NY, and Charlottetown, Canada: Bunim & Bannigan Ltd.

(Translated into German) In J. Bunzl & A. Senfft (Eds.), *Zwischen Antisemitismus und Islamophobie: Vorurteile und Projektionen in Europa und Nahost* (pp. 238–250). Hamburg: VSA-Verlag, 2008.

Kelman, H.C. Social-psychological dimensions of international conflict. In I.W. Zartman (Ed.), *Peacemaking in international conflict: Methods and techniques (rev. ed.)* (pp. 61–107). Washington, DC: U.S. Institute of Peace Press.

Kelman, H.C. Interaktive Problemlösung: Ein sozialpsychologischer Ansatz zur Lösung von Konflikten am Beispiel Nahost. In R. Ballreich, M.W. Fröse, & H. Piber (Eds.), *Organisationsentwicklung und Konfliktmanagement: Innovative Konzepte und Methoden* (pp.207–226). Berne, Switzerland: Haupt.

Kelman, H.C. (March 30). Preconditions in Mideast negotiations. *The Boston Globe*, op-ed page A17.
(reprinted) Applying the golden rule. *International Herald Tribune*, opinion page.

Kelman, H.C. (February 23). Where is the line crossed? *The Jewish Advocate*, 198(8), p. 15.

2008

Kelman, H.C. Evaluating the contributions of interactive problem solving to the resolution of ethnonational conflicts. *Peace and Conflict: Journal of Peace Psychology*, 14(1), 29–60.

Kelman, H.C. Reconciliation from a social-psychological perspective. In A. Nadler, T.E. Malloy, & J.D. Fisher (Eds.), *The social psychology of intergroup reconciliation* (pp. 15–32). Oxford and New York: Oxford University Press.

Kelman, H.C. Conflict images, national narratives, and external realities. *American Psychologist*, 63(4), 280–282.

Kelman, H.C. Negotiating a principled peace based on historic compromise. *Israel Horizons*, Summer 2008, 6–8.

Kelman, H.C. Bridging individual and social change in international conflict: Contextual social psychology in action. In U. Wagner, L.R. Tropp, G. Finchilescu, & C. Tredoux (Eds.), *Improving intergroup relations: Building on the legacy of Thomas F. Pettigrew* (pp. 244–261). Malden, MA: Blackwell Publishing.

Kelman, H.C. A social-psychological approach to conflict analysis and resolution. In D. Sandole, S. Byrne, I. Sandole-Staroste, & J. Senehi (Eds.), *Handbook of conflict analysis and resolution* (pp. 170–183). London and New York: Routledge [Taylor & Francis].

Kelman, H.C. Zeev Schiff: An active adherent of dialogue. In E. Haber & E. Ya'ari (Eds.), *Zeev Schiff: 1932–2007* (pp. X–XIII). Privately published.

Kelman, H.C. (March 9). A 'declaration of principles' for the Mideast. *The Boston Globe*, p. K9.

2009

Kelman, H.C. The policy context of international crimes. In A. Nollkaemper & H. van der Wilt (Eds.), *System criminality in international law* (pp. 26–41). Cambridge, England: Cambridge University Press.

Kelman, H.C. Interactive problem solving: Informal mediation by the scholar-practitioner. *Zeitschrift für Konfliktmanagement*, 12, 74–79.

(Revised and reprinted). In M. Pilisuk & M.N. Nagler (Eds.), *Peace movements worldwide* (Vol. 2, pp. 219–233). Santa Barbara, CA: Praeger. 2011.

Wählisch, M. 10 questions on peace mediation: Interview with Herbert C. Kelman. Berlin: Center for Peace Mediation (European University Viadrina, Humboldt-Viadrina School of Governance).

Kelman, H.C. The beginnings of peace psychology: A personal account. *Peace Psychology, Newsletter of the Society for the Study of Peace, Conflict, and Violence: Peace Psychology Division of the American Psychological Association*, 18(2), 15-18.

Kelman, H.C. Negotiating a historic compromise: New opportunities in the Israeli-Palestinian peace process. In M. Salinas & H. Abu Rabi (Eds.), *Resolving the Israeli-Palestinian conflict: Perspectives on the peace process* (pp. 73–91). Amherst, New York: Cambria Press.

Kelman, H.C. A Declaration of principles: Framing an Israeli-Palestinian peace agreement. In L. Reychler, J.F. Deckard, K.H.R. Villanueva (Eds.), *Building sustainable futures: Enacting peace and development* (pp. 113–119). Bilbao: University of Deusto.

Kelman, H.C. Remarks presented at the session honoring the founders of peace research. In L. Reychler, J.F. Deckard, K.H.R. Villanueva (Eds.), *Building sustainable futures: Enacting peace and development* (pp. 339–349). Bilbao: University of Deusto.

2010

Berger, A., Cox, H., Kelman, H.C., Martin, L.G., Mendelsohn, E., Norton, A.R., Steiner, H., & Walt, S.M. *Israel and Palestine—Two states for two peoples: If not now, when?* An electronic publication available at the Foreign Policy Association online bookstore: www.fpa.org

Berger, A., Cox, H., Kelman, H.C., Martin, L.G., Mendelsohn, E., Norton, A.R., Steiner, H., & Walt, S.M. Israel and Palestine—Two states for two peoples: If not now, when? Policy statement of the Boston Study Group on Middle East Peace. In A. Berger et al., *Israel and Palestine—Two states for two peoples: If not now, when?* (pp. 1–14). An electronic publication available at the Foreign Policy Association online bookstore: www.fpa.org

Kelman, H.C., & Martin, L.G. Palestinian refugees. In A. Berger et al., *Israel and Palestine—Two states for two peoples: If not now, when?* (pp. 15–22). An electronic publication available at the Foreign Policy Association online bookstore: www.fpa.org

Kelman, H.C. Peace research: Beginnings. In N. Young (Ed.), *The Oxford international encyclopedia of peace* (Vol. 3, pp. 453–458). New York: Oxford University Press.

Kelman, H.C. Looking back at my work on conflict resolution in the Middle East. *Peace and Conflict: Journal of Peace Psychology*, 16(4), 361–387.

Kelman, H.C. Interactive problem solving: Changing political culture in the pursuit of conflict resolution. *Peace and Conflict: Journal of Peace Psychology*, 16(4), 389–413.

Kelman, H.C. Conflict resolution and reconciliation: A social-psychological perspective on ending violent conflict between identity groups. *Landscapes of Violence: An Interdisciplinary Journal Devoted to the Study of Violence, Conflict, and Trauma*, 1(1), Article 5. Available online at:
<http://scholarworks.umass.edu/lov/vol1/iss1/5>

2011

Kelman, H.C. Nationalism and national identity: A social-psychological analysis. In M. Abou-Taam, J. Esser, & N. Foroutan (Eds.), *Zwischen Konfrontation und Dialog: Der Islam als politische Größe* (pp. 25–50). Wiesbaden, Germany: VS Verlag.

Kelman, H.C. A one-country / two-state solution to the Israeli-Palestinian conflict. *Middle East Policy Journal*, 18(1), 27–41.

Fisher, R., & Kelman, H.C. Perceptions in conflict. In D. Bar-Tal (Ed.), *Intergroup conflicts and their resolution: A social psychological perspective* (pp. 61–81). New York: Psychology Press.

Kelman, H.C. Statehood via UN? An opportunity for the US to bring compromise into reality. *The Boston Globe*, August 18, op-ed pp. A15.

2012

Kelman, H.C. Social psychology and the study of peace: Personal reflections. In L. Tropp (Ed.) *The Oxford handbook of intergroup conflict* (pp. 361-372). Oxford University Press.

2013

Kelman, H.C. Conflict resolution and reconciliation: A perspective from social and political psychology. In A. Klimburg & J. Pospisil (Eds.), *Mediating security: Comprehensive approaches to an ambiguous subject - Festschrift for Otmar Höll* (pp. 145-161). Frankfurt am Main: Peter Lang.

Fisher, R.J., Kelman, H.C., & Nan, S.A. Conflict analysis and resolution. In L. Huddy, D.O. Sears, & J.S. Levy (Eds.), *The Oxford handbook of political psychology, second edition* (489-521). New York: Oxford University Press.

2014

Kelman, H.C. A one-country/two-state solution to the Israeli-Palestinian conflict. In A. Nicolescou & W. Graf (Eds.), *Conference report: The transformation of intractable conflict* (pp. 9-12). Vienna-Jerusalem: The Herbert C. Kelman Institute for Interactive Conflict Transformation.

2015

Kelman, H.C. The development of interactive problem solving: In John Burton's footsteps. *Political Psychology*, 36(2), 243-262.

2016

Kelman, H.C. *Resolving deep-rooted conflicts: Essays on the theory and practice of interactive problem-solving*. (Edited by W. Wintersteiner & W. Graf.) New York, NY & London, England: Routledge.

Kelman, H.C. *Herbert C. Kelman: A pioneer in the field of conflict analysis and resolution*. (Edited by R. J. Fisher.) New York, NY: Springer.

In Press

Kelman, H.C. Mutual recognition of the others' national identity: The essential ingredient of Israeli-Palestinian peace and reconciliation. In P. Rayman & Y. Meital. *Transformative Recognition in Israel/Palestine and Beyond*. Boston, MA: Brill.

In Preparation

Kelman, H.C. *The Israeli-Palestinian conflict: From mutual negation to reconciliation*. (Edited by P. Mattar & N. Kaplan). New York, NY: Routledge.