

# Curriculum Vitae

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## Current Academic and Professional Positions

Clarence Dillon Professor of International Affairs, Department of Government, Harvard University, 2008 -

Director, Sustainability, Transparency, and Accountability Research (STAR) Lab, Harvard University, 2014 -

Director of Research, Behavioral Economics Team of the Australian Government (BETA), 2016 -

## Previous Academic Positions

Visiting Professor of Management and Ethical Business, University of Sydney, 2012-2015

Professor of Government, Department of Government, Harvard University, 2005-2008

John L. Loeb Associate Professor of the Social Sciences, Harvard University, 2001-2005

Assistant Professor, Department of Political Science, University of California, San Diego, 1997-2001

## Education

Ph.D., Political Science, Harvard University, 1997

B.Economics, First Class Honours, University of Sydney, 1989

## Selected Awards and Prizes

*William H. Riker Prize* for the best book published in political economy in 2001-02, awarded by the Political Economy Section of the American Political Science Association in 2003.

*Helen Dwight Reid Award* for the best dissertation in the field of international relations in 1996-97, awarded by the American Political Science Association in 1998.

*Toppan Prize* for the best dissertation in the field of political science, awarded by Harvard University in 1997.

*Harvard Bok Center Awards* for Distinguished Teaching, 1995 and 1996.

*Menzies Prize* for the outstanding Australian student pursuing graduate research at Harvard University in 1990-91, awarded by the Australian Menzies Foundation in 1990.

*Commonwealth Bank Prize in Government*, awarded by the University of Sydney in 1989.

*Public Service of New South Wales Prize*, awarded by the University of Sydney in 1988.

## Books

*High Stakes: The Political Economy of U.S. Trade Sanctions*. Cambridge: Cambridge University Press, forthcoming.

*International Trade and Political Conflict: Commerce, Coalitions, and Mobility*. Princeton: Princeton University Press, 2002.

## Selected Journal Articles

Starting a Behavioural Insights Team. Three Lessons from the Behavioural Economics Team of the Australian Government. *Journal of Behavioural Economics for Policy* (Special issue; forthcoming 2017). With Sarah Ball and Tara Oliver.

Do Concerns about Labor Market Competition Shape Attitudes towards Immigration. *Journal of International Economics*, Vol. 97, No. 1 (September 2015): 193-207. With Jens Hainmueller and Yotam Margalit.

Consumer Demand for the Fair Trade Label: Evidence from a Multi-Store Field Experiment. *Review of Economics and Statistics*, Vol. 97, No. 2 (May 2015): 242-256. With Jens Hainmueller and Sandra Sequeira.

Comparing Immigration Policies: An Overview from the IMPALA Database. *International Migration Review*, Vol. 50, No.4 (Winter 2016): 825-1076. With Michel Beine, Anna Boucher, Brian Burgoon,

Mary Crock, Justin Gest, Michael Hiscox, Patrick McGovern, Hillel Rapoport, Joep Schaper and Eiko Thielemann.

Concussion Management in United States College Sports. *The American Journal of Sports Medicine*. October 21, 2014. With Christine Baugh, Emily Kroshus, Daniel Daneshvar, Naji Filali, and Leonard Glantz.

Measuring and Comparing Migration, Asylum and Naturalization Policies Globally: Challenges and Solutions. *Global Policy*, Vol. 5, No. 3 (September 2014): 261-273. With Michel Beine, Anna Boucher, Brian Burgoon, Suzanna Challen, Mary Crock, Patrick McGovern, Hillel Rapoport, and Eiko Thielemann.

Attitudes Towards Highly Skilled and Low Skilled Immigration: Evidence from a Survey Experiment, *American Political Science Review*, Vol. 101, No. 4 (February 2010): 61-84. With Jens Hainmueller.

Educated Preferences: Explaining Individual Attitudes toward Immigration in Europe, *International Organization*, Vol. 61, No. 2 (Spring, 2007): 399-442. With Jens Hainmueller.

Through a Glass and Darkly: Framing Effects and Individuals' Attitudes towards International Trade, *International Organization*, Vol. 60, No. 3 (Summer, 2006): 755-780.

Learning to Love Globalization: The Effects of Education on Individual Attitudes towards International Trade, *International Organization*, Vol. 60, No. 2 (Spring, 2006): 469-498. With Jens Hainmueller.

International Capital Mobility and Trade Politics: Capital Flows and Political Coalitions, *Economics and Politics*, Vol. 16, No. 3 (November, 2004): 253-285.

Commerce, Coalitions, and Factor Mobility: Evidence from Congressional Votes on Trade Legislation, *American Political Science Review*, Vol. 96, No. 3 (September, 2002): 593-608.

Interindustry Factor Mobility and Technological Change: Evidence on Wage and Profit Dispersion across U.S. Industries, 1820 and 1990, *Journal of Economic History*, Vol. 62, No. 2 (June, 2002): 383-416.

Class versus Industry Cleavages: Inter-Industry Factor Mobility and the Politics of Trade, *International Organization*, Vol. 55, No. 1 (Winter, 2001): 1-46.

The Magic Bullet? The RTAA, Institutional Reform, and Trade Liberalization, *International Organization*, Vol. 53, No. 4 (Fall, 1999): 669-698.

## Selected Book Chapters and Other Publications

Voter Attitudes towards High- and Low-Skilled Immigrants. In *Immigration and Public Opinion in Liberal Democracies*, Gary Freeman, Randall Hanson, David Leal (eds.). London: Routledge, 2012. With Jens Hainmueller.

Evaluating the Impact of SA8000 Certification. In *SA8000 The First Decade: Implementation, Influence, and Impact*, Deborah Leipziger (ed.). London: Greenleaf, 2009. With Claire Schwartz and Michael Toffel.

Trade Policy Openness, Government Spending, and Democratic Consolidation. In *Global Democracy and Its Difficulties*, Anthony Langlois (ed.). New York: Routledge, 2008. With Scott Kastner.

The Domestic Sources of Foreign Economic Policies. In *Global Political Economy*, multiple editions, John Ravenhill (ed.). Oxford: Oxford University Press, 2004, 2008, 2010, 2013.

Political Integration and Disintegration in the Global Economy. In *Globalizing Authority*, Miles Kahler and David Lake (eds.). Princeton: Princeton University Press, 2003.

National Politics in a Global Economy: The Domestic Sources of U.S. Trade Policy, *Political Science Quarterly*, Fall 2000.

## Research Grants

Australian Research Council Linkage Grant, 2012-14: \$500,000 (Co-PI)

World Bank, Developing Country Emigration Policies Database, 2011-12: \$40,000 (Co-PI)

Harvard Center for Population and Development Studies, Immigration Policies Database, 2011: \$30,000

NBER Africa Successes Project, Nigerian Conditional Grants Scheme, 2010-2011: \$65,000 (Co-PI).

Hewlett Foundation, Fair Trade in Cocoa Farming, 2009-2010: \$35,000 (Co-PI)

Humanity United Foundation, Fair Trade in Cocoa Farming, 2009-2010. \$85,000 (Co-PI).

Humanity United Foundation, Fair Trade in Cocoa Farming, 2009-2010. \$150,000 (Co-PI).

Humanity United Foundation, Consumer Demand for Ethical Products, 2008-09. \$20,000 (Co-PI).

University of Sydney Institute for Social Science, Immigration Policies Database in Australia, \$25,000 (Co-PI).

Weatherhead Center for International Affairs, Immigration Policy Project, 2008-09: \$25,000.

Institute for Quantitative Social Science Grant, Immigration Policy Project, 2008-09: \$15,000.

Weatherhead Center for International Affairs, Political Economy of Globalization, 2005-09: \$110,000 (Co-PI).

Time-Sharing Experiments for the Social Sciences, Attitudes toward the International Criminal Court, 2004: Survey cost (Co-PI).

Weatherhead Center for International Affairs, Political Economy of Globalization, 2005-09: \$25,000 (Co-PI).

Time-Sharing Experiments for the Social Sciences, Framing Effects and Attitudes toward International Trade, 2003: Survey cost.

Smith Richardson Foundation, Political Economy of Economic Sanctions, 2000-01: \$65,000.

Hellman Foundation, Political Economy of U.S. Sanctions, 2000: \$15,000.

Institute on Global Conflict and Cooperation, New Research in International Relations, 1999: \$20,000 (Co-PI).

University of California Committee on Research, (various projects) 1997, 1998, 1999, and 2000: \$20,000.

Harvard-MIT Research Training Group in Positive Political Economy, Political Economy of Trade, 1996: \$15,000.

Mellon Foundation, The Trade War at Home, 1995-96: \$5,000.

Mellon Foundation, Trade and Political Parties, 1994: \$5,000.

## Selected Professional Service

Scientific Committee, Committee on Sustainability Assessment, UNCTAD, 2010-present

International Academic Advisory Committee, United States Studies Centre, University of Sydney, 2008-present

Benjamin E. Lippincott Award Committee, American Political Science Association, 2007.

Editor, *The Political Economist*, Newsletter of the Political Economy Section of the American Political Science Association, 2000-2005.

Mancur Olson Award Committee, Political Economy Section of the American Political Science Association, 1999.

Reviewer for the following presses:

Princeton University Press, Cambridge University Press, Oxford University Press, Addison-Wesley, and St. Martin's Press.

Reviewer for the following journals:

*American Political Science Review, American Journal of Political Science, International Organization, World Politics, International Studies Quarterly, British Journal of Political Science, Journal of Conflict Resolution, Political Science Quarterly, Political Analysis, Journal of Politics, Journal of Law, Economics, and Organization, Journal of International Economics, Review of Economics and Statistics, Journal of Economic History, and Comparative Studies in Society and History.*

## Selected University Service

Governance Innovations for Sustainable Development, CID, 2011-2015

Australian Studies Committee, 2007-

Committee on Degrees in African Studies, 2010-

Committee on Higher Degrees in Political Economy and Government, 2004-

Chair, Department of Government PhD Admissions Committee, 2009, 2010.

Chair, Junior Faculty Search Committee 2007, 2010.

Department of Government PhD Admissions Committee, 2004, 2005, 2011.

## Selected Teaching

Graduate Classes:

- Research Workshop in Political Economy
- Field Experiments for the Social Sciences
- International Political Economy
- Strategies of Political Inquiry
- International Relations Field Seminar
- Game Theory and International Relations

Undergraduate Classes:

- Globalization and Private Governance
- The Politics of International Trade
- Globalization and American Foreign Economic Policy
- Conflict and Cooperation in International Politics
- International Conflict and Cooperation in the Modern World

## Related Professional Experience

Macquarie Bank, Sydney, Australia. Economic and Financial Research Analyst, 1989-90.