

Gregory Lewis

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PERSONAL INFORMATION

Born January 1980 in Johannesburg, South Africa
Married to Patrick McNeal
US Permanent Resident; South African Citizen

CURRENT POSITIONS

Harvard University
Associate Professor of Economics (without tenure; July 2011 – present)

National Bureau of Economic Research
Faculty Research Fellow (April 2009 – present)

EDUCATION

University of Michigan
Ph.D. in Economics (May 2007)
Thesis Committee: Patrick Bajari and James Levinsohn (Co-Chairs), Lones
Smith, Scott Page

University of the Witwatersrand
B. Econ. Sc. (Hons) in Economics and Statistics in the first class (Dec 2001)

REFEREED JOURNAL PUBLICATIONS

Asymmetric Information, Adverse Selection and Seller Disclosure: The Case of eBay
Motors, *American Economic Review*, Vol. 101 (4), June 2011

Procurement Contracting with Time Incentives: Theory and Evidence (with Patrick
Bajari), *Quarterly Journal of Economics*, Vol. 126 (3), August 2011

Student Portfolios and the College Admission Problem (with Hector Chade and
Lones Smith), forthcoming in *Review of Economic Studies*

Moral Hazard, Incentive Contracts and Risk: Evidence from Procurement (with
Patrick Bajari), forthcoming in *Review of Economic Studies*

Buy-it-now or Take-a-Chance: Price Discrimination through Randomized Auctions (with L. Elisa Celis, Markus Mobius and Hamid Nazerzadeh), forthcoming in *Management Science*

REFEREED CONFERENCE PUBLICATIONS

Buy-it-now or Take-a-chance: A simple sequential screening mechanism (with Elisa Celis, Markus Mobius and Hamid Nazerzadeh), *Proceedings of the 20th International Conference on the World Wide Web*, March 2011

WORKING PAPERS

A Demand System for a Dynamic Auction Market with Directed Search (with Matthew Backus)

Who benefits from improved search in platform markets? (with Gleb Romanyuk and Albert Wang)

Learning in the British Electricity Market (with Ulrich Doraszelski and Ariel Pakes)

BOOK REVIEWS AND OTHER PUBLICATIONS

Review of “Snipers, Shills and Sharks: eBay and Human Behavior” by Ken Steiglitz, *Journal of Economic Literature*, Volume 46, March 2008

Speeding Road Constructions: Efficient contract design can lead to faster repairs, fewer delays and lower commuter costs (with Patrick Bajari), *CURA Reporter*, 39(1-2), 2009

RESEARCH GRANTS

National Science Foundation Grant, SES-1155518, “Dynamic Auction Markets”. Award Amount: \$294,267. Award Duration: Sept 2012 – August 2015.

Sustainability Science Program, Harvard Kennedy School, “Using Carbon Taxes in the Presence of Market Power”. Award Amount: \$15,000. Award Duration: Sept 2011 – May 2013.

NET Institute Grant, "Buy-it-now or Take-a Chance: A New Pricing Mechanism for Online Advertising". Award Amount: \$6,000. Award Duration: August 2011-August 2012

National Science Foundation Grant, SES-0924371, “Market Design in Public Procurement: Theory and Evidence”, with Patrick Bajari. Award Amount: \$239,608. Award Duration: Sept 2009 – August 2012.

FELLOWSHIPS AND AWARDS

Excellence in Refereeing Award, *American Economic Review* (2012)

European Association for Research in Industrial Economics
Young Economists Award for “Asymmetric Information...” (2008)

University of Michigan
Rackham Pre-Doctoral Fellowship (2006-2007)
Rackham One-Term Dissertation Fellowship (2006)

Economics Society of South Africa
ABSA Bank Prize (2001)

University of the Witwatersrand
Standard Bank Prize (2001)

PAST POSITIONS

Assistant Professor of Economics, Harvard University (July 2007 – June 2011)
Visiting Researcher, Microsoft Research New England (Jan – June 2010)
Visiting Scholar, Department of Economics, Stanford University (Aug – Dec 2009)

OTHER PROFESSIONAL ACTIVITIES

Associate Editor, Quantitative Marketing and Economics, 2014-
Co-organizer: NBER Winter IO Meetings, 2013
Steering committee member: Cambridge Area Economics and Computation Day
2013-
Program committee member: Econometric Society Summer Meetings, 2013
Program committee member: 14th ACM conference on Electronic Commerce, 2013
Program committee member: SED Cyprus, 2012
Member: American Economic Association, Econometric Society

Referee for: *American Economic Journal: Microeconomics*, *American Economic Journal: Policy*, *American Economic Review*, *B.E. Journal of Economic Analysis and Policy*, *Econometrica*, *European Economic Review*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Industrial Organization*, *Journal of Applied Econometrics*, *Journal of Business and Economic Statistics*, *Journal of Econometrics*, *Journal of Economic Literature*, *Journal of Economics and Management Strategy*, *Journal of the European Economic Association*, *Journal of Health Economics*, *Journal of Industrial Economics*, *Journal of Law and Economics*, *Journal of Public Economics*, *Journal of Political Economy*, *Marketing Science*, *National Science Foundation*, *Quarterly Journal of Economics*, *Rand Journal of Economics*, *Review of Economic Studies*, *Southern Economic Journal*

INVITED SEMINARS

2013-2014: Arizona State, Boston College, Cornell, Duke, Northwestern (Kellogg), UT Austin

2012-2013: Chicago GSB, Georgetown, Johns Hopkins, Microsoft Research, Minnesota, NYU Stern, Ohio State, Penn State, Stanford, UC Berkeley

2011-2012: Caltech, USC, Yale

2010-2011: Clemson, Duke, Harvard/MIT, LSE, Toulouse, Wash U (Olin)

2009-2010: eBay Research Labs, MIT, Stanford, Toronto (Rotman), UC Berkeley (Haas), UC Davis, UCSD, UCLA, UC Santa Cruz, Yale

2008-2009: Chicago GSB, Harvard/MIT, U. Cape Town, U. Wisconsin

2007-2008: BU, Columbia, Duke, HBS, Northwestern, Stanford, U Virginia, Wash U (Olin)

2006-2007: Caltech, CMU (Tepper), Georgetown (McDonough), Harvard, LSE, NYU, NYU Stern, Penn State, Princeton, Yale SOM, UBC, UCLA, U Penn, Warwick

CONFERENCE PRESENTATIONS

2013-2014: FTC Applied Microeconomics (as discussant), QME (as discussant), NBER IO (scheduled), NBER Productivity Workshop

2012-2013: NBER IO / PRIT, NBER CEME, NBER Market Design, Ad Auctions Workshop at EC '13 (keynote speaker)

2011-2012: SED (Cyprus)

2010-2011: AEA (Denver), SED Conference (Montreal)

2009-2010: AEA (Atlanta), Duke Young Economists Jamboree (Duke), FTC Applied Microeconomics (DC), NBER Public Finance (Cambridge), SIEPR (Stanford), SITE (Stanford), UBC Summer IO Conference (Vancouver)

2008-2009: CAPCP (State College), EARIE (Toulouse), IIOC (Boston), NBER IO (Stanford), NBER Market Design (Cambridge), Stony Brook Game Theory Festival (SUNY), Utah Winter Bus. Economics (SLC)

2007-2008: FRB Minneapolis Applied Micro (Minneapolis), IIOC (DC)