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# Juris Suite and Professional Services Team Help Power Law Firm's Financial Surge...

By Neil J. Squillante

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## Juris Team Helps Firm Turn Growing Pains Into Success

Sadler Law Firm had practically everything going its way, including a Top Ten spot on *Houston's Fast 100 List* for 2012 by the *Houston Business Journal*. Practically everything, that is, except the sophisticated financial management processes that would help the firm best manage all that growth. For that, they turned to Juris Professional Services and Juris® Suite financial management software. The Juris team helped Sadler improve processes to the point that they increased their total year-to-date fees billed by \$10.2 million as of June, 2012. Six months and a \$10.2 million increase in billing fees? Sounds like a story worth reading.

[Read Sadler's success story now \(no registration required\).](#)

No matter how bad the economy as a whole, success stories exist. Here's one.

Energy law firm [Sadler Law Firm](#) was achieving such astounding growth that the partnership quickly realized that the firm's internal financial processes weren't keeping pace. In fact, the bigger the Houston-based firm got, the more obvious it became that the firm had outgrown its financial processes and software. So the partners called in [Juris Professional Services](#) from LexisNexis.

According to Niki Lanter, Systems Manager for the firm, "We engaged the Juris Professional Services team for Juris Project Management, Training, and Implementation services to review our procedures and help us upgrade to Juris® Suite for advanced functionality. Best decision we ever made."

Indeed. Consider these financial metrics that the firm allowed us to share with you:

- Total YTD hours worked: Up 259% in the first half of 2012

- Total YTD value of billable hours: Up 245% in the first half of 2012

- Monthly average billed fees: Up 244% in a two-year period

- Total invoices billed: Up 127% in 2012 vs. the same period in 2010

- Billing frequency: Increased from monthly only to monthly, weekly, and on completion

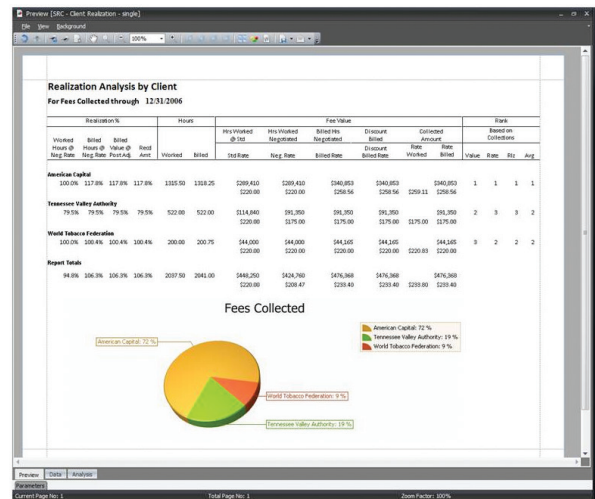
[Download a free copy of an article in PDF format that chronicles Sadler Law Firm's success, and share it with your colleagues \(no registration required\).](#)

### We Value Our Juris Professional Services Team as a Business Partner

For any law firm, Juris Professional Services can be an invaluable resource to help leverage the full power of Juris Suite financial management software. But for firms like Sadler that realize the full

potential of having its processes and procedures align to industry

**The faster the Sadler Law Firm grew, the more obvious it became that the law firm needed more sophisticated financial processes and software.**



best practices, the team goes well beyond just product consulting.

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**Juris Professional Services takes a big-picture view of a firm's processes, a view that can play an important part in helping maximize your firm's profitability.**

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Juris Professional Services takes a big-picture view of a firm's processes, a view that can play an

important part in helping maximize your firm's profitability. Sadler Law Firm engaged the team for Juris Project Management, Training and Implementation services and achieved significant results.

From helping the firm upgrade to [Juris Suite](#), and [Juris Custom Reporting](#) to setting up standardized procedures for complex billing, accounting and financial management processes, Juris Professional Services helped Sadler improve back-office processes, helping Sadler Law Firm's financial system growth catch up with the firm growth it had already achieved.

Learn more about Sadler Law Firm.

Download the latest product literature for [Juris Suite](#) and [Juris Professional Services](#).



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