

AMANDA PALLAIS

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Employment

2018– Professor of Economics, Harvard University
2016–2018 Paul Sack Associate Professor of Political Economy and Social Studies,
Harvard University
2015–2016 Associate Professor of Economics and Social Studies, Harvard University
2011–2015 Assistant Professor of Economics and Social Studies, Harvard University

Visiting Positions

2014 Visitor, Yale Program in Applied Economics and Policy Research
2014 Visiting Fellow, Initiative on Global Markets (IGM), Chicago Booth
2013–2014 Visiting Assistant Professor of Economics, Princeton University

Professional Activities

2020– Associate Editor, *Quarterly Journal of Economics*
2020– Associate Editor, *Journal of Economic Perspectives*
2019– Board of Editors, *American Economic Review: Insights*
2018– Board of Editors, *American Economic Review*
2018– Research Associate, National Bureau of Economic Research (NBER)
2014– Affiliate, Abdul Latif Jameel Poverty Action Lab (J-PAL)
2012–2018 Faculty Research Fellow, National Bureau of Economic Research (NBER)
2011– Faculty Affiliate, MIT School Effectiveness and Inequality Initiative (SEII)

Education

2006–2011 Massachusetts Institute of Technology, Ph.D. in Economics
2002–2006 University of Virginia, B.A. with Highest Distinction, Economics and
Mathematics

Fields of Interest

Labor Economics, Economics of Education

Research Grants

2022 Susan Thompson Buffett Foundation, “Agreement to Study Long-Term
Outcomes of Foundation Scholarship Programs” (with Joshua Angrist
and David Autor)
2020 Susan Thompson Buffett Foundation, “Renewal: Randomized Evaluation
of Post-Secondary Financial Aid and Support Services” (with Joshua
Angrist and David Autor)

- 2017 Susan Thompson Buffett Foundation, “Renewal: Randomized Evaluation of Post-Secondary Financial Aid and Support Services” (with Joshua Angrist, David Autor, and Sally Hudson)
- 2015 NSF CAREER Award: “Using Field Experiments to Identify Barriers to Labor Market Success and Human Capital Accumulation”
- 2014 Susan Thompson Buffett Foundation, “Randomized Evaluation of Post-Secondary Financial Aid Services” (with Joshua Angrist, David Autor, and Sally Hudson)
- 2014 J-PAL Post Primary Education Initiative, “Improving Employment Prospects of Indian College Graduates through Standardized Testing: A Pilot Evaluation” (with David Autor)
- 2012 Lab for Economic Applications and Policy, Harvard University
"Referential Treatment: Why Referrals Matter" (with Emily Sands)
- 2011 Susan Thompson Buffett Foundation, “Impact Evaluation of the Susan Thompson Buffett Scholarship Program” (with Joshua Angrist and David Autor)
- 2010 Republic of France, Large Research Grant for Experiments Involving Youth (received high-quality project citation, with William Pariente)

Fellowships and Honors

- 2017 – 2019 Alfred P. Sloan Research Fellowship
- 2015 – 2020 NSF CAREER Award
- 2015 Clark Award, Harvard University
- 2015, 2016 Excellence in Refereeing Award, *American Economic Review*
2017
- 2014 – 2017 Furer Fellow, Harvard University
- 2014 Empirical Microeconomics Jamboree, Duke University (selected participant)
- 2012 Excellence in Refereeing Award, *Quarterly Journal of Economics*
- 2011 Robert M. Solow Prize for excellence in research and teaching, MIT
- 2006 – 2009 NSF Graduate Research Fellowship
- 2006 – 2008 Presidential Fellow, MIT
- 2008 – 2010 George and Obie Shultz Fund Grants
- 2006 Economics Outstanding Major Award, University of Virginia
- 2006 Best Economics Thesis, University of Virginia
- 2005 Phi Beta Kappa (junior year)
- 2002 – 2006 Jefferson Scholar, University of Virginia

Teaching

- Graduate Labor Economics, Harvard University
- Undergraduate Economics of Education, Harvard University
- Undergraduate Designing Field Experiments, Harvard University

Publications

- “Marginal Effects of Merit Aid for Low-Income Students” with Joshua Angrist and David Autor.
Quarterly Journal of Economics, forthcoming.

- NBER Working Paper #27834.
- “Alternative Work Arrangements” with Alexandre Mas. *Annual Review of Economics*. 2020. 12(1): 631-658.
NBER Working Paper #26605.
- “Labor Supply and the Value of Non-Work Time: Experimental Estimates from the Field” with Alexandre Mas. *American Economic Review: Insights*. 2019. 1(1): 111-126.
NBER Working Paper #23906.
- “Can Online Delivery Increase Access to Education?” with Joshua Goodman and Julia Melkers. *Journal of Labor Economics*, 2019. 37(1): 1-34.
NBER Working Paper #22754.
- “Valuing Alternative Work Arrangements” with Alexandre Mas. *American Economic Review*, 2017. 107(12): 3722-3759.
NBER Working Paper #22708.
- “‘Acting Wife’: Marriage Market Incentives and Labor Market Investments” with Leonardo Bursztyrn and Thomas Fujiwara. *American Economic Review*, 2017. 107 (11): 3288-3319.
NBER Working Paper #23043.
- “Discrimination as a Self-Fulfilling Prophecy: Evidence from French Grocery Stores” with Dylan Glover and William Pariente. *Quarterly Journal of Economics* 2017. 132 (3): 1219-1260.
NBER Working Paper #22786.
- “Why the Referential Treatment?: Evidence from Field Experiments on Referrals” with Emily Sands. *Journal of Political Economy* 2016. 124(6): 1793-1828.
NBER Working Paper #21357.
- “Evaluating Econometric Evaluations of Post-Secondary Aid” with Joshua Angrist, David Autor, and Sally Hudson. *American Economic Review: Papers and Proceedings* 2015. 105(5): 502-507.
- “Small Differences that Matter: Mistakes in Applying to College.” *Journal of Labor Economics* 2015. 33(2): 493-520.
NBER Working Paper #19480.
- “Inefficient Hiring in Entry-Level Labor Markets.” *American Economic Review* 2014. 104(11): 3565-3599.
NBER Working Paper #18917.
Reprinted in *Learning in Labor Markets* (2017), edited by Michael Waldman.
- “Taking a Chance on College: Is the Tennessee Education Lottery Scholarship Program a Winner?” *Journal of Human Resources* 2009. 44(1): 199-222.

“Access to Elites” with Sarah Turner in *Economic Inequality and Higher Education, Access, Persistence, and Success*, edited by Stacy Dickert-Conlin and Ross Rubenstein. 2007: 128-156. New York: Russell Sage Foundation.

“Opportunities for Low Income Students at Top Colleges and Universities: Policy Initiatives and the Distribution of Students” with Sarah Turner. *National Tax Journal* 2006. 59 (2): 357-386.

Other Articles

“The Missing ‘One-Offs’: The Hidden Supply of High-Achieving, Low Income Students: Comments and Discussion.” *Brookings Papers on Economic Activity*. Spring 2013: 51-56.

Referee and Reviewer

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, B.E. Journal of Economic Analysis & Policy, Eastern Economic Journal, Econometrica, Economica, Economic Inquiry, Economics of Education Review, Education Economics, Education Finance & Policy, Educational Evaluation and Policy Analysis, Industrial and Labor Relations Review, International Journal of Industrial Organization, Jameel Poverty Action Lab, Journal of Economic Literature, Journal of Human Resources, Journal of Labor Economics, Journal of Policy Analysis and Management, Journal of Political Economy, Journal of Public Economics, Journal of the European Economic Association, Journal of Urban Economics, Labour Economics, Management Science, National Science Foundation, National Tax Journal, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Russell Sage Foundation, Sloan Foundation, Southern Economic Journal, Washington Center for Equitable Growth

Committees

Econometric Society World Congress Program Committee, Harvard Athletics Committee, Harvard Dean of Undergraduate Education Search Committee, Harvard Dean’s Competitive Fund for Promising Scholarship Committee, Harvard Economics Department First and Second Year Advisors, Harvard Economics Department Graduate Instruction Committee, Harvard Economics Department Graduate Recruiting Committee, Harvard Economics Department Junior Hiring Committee, Harvard Economics Placement Committee, Harvard Gund Chair Selection Committee, Harvard Inequality in America Postdoctoral Fellows Selection Committee, Harvard Social Studies Concentration Junior Hiring Committee, Harvard Social Studies Concentration Standing Committee, Lab for Economic Analysis and Policy Executive Committee, Society of Labor Economists Program Committee

Other

Citizenship: USA
Date of Birth: 1985