

Shoshana Vasserman

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Appointments

Postdoctoral Fellow, SIEPR, Stanford University July 2019-2020
Assistant Professor of Economics, Stanford Graduate School of Business July 2020-

Education

Ph.D. (Economics), Harvard University May 2019
Committee: Robin Lee, Ariel Pakes, Elie Tamer
M.A. (Economics), Harvard University May 2016
Field Exams: Industrial Organization; Economic Theory
S.B. (Mathematics; Economics), Massachusetts Institute of Technology June 2013

Publications

Vasserman, S. and Yildiz, M. (2019), Pretrial negotiations under optimism. *The RAND Journal of Economics*, 50: 359-390.

Conference Publications

Vasserman, S., Feldman, M., & Hassidim, A. (2015, June). Implementing the wisdom of waze. *Twenty-Fourth International Joint Conference on Artificial Intelligence*.

Working Papers

“Scaling Auctions as Insurance: A Case Study in Infrastructure Procurement” with Valentin Bolotnyy.
“Buying Data from Consumers: The Impact of Monitoring in US Auto Insurance” with Yizhou Jin
“Bargaining and International Reference Pricing in the Pharmaceutical Industry” with Ashvin Gandhi and Pierre Dubois
“Voluntary Disclosure and Personalized Pricing” with S. Nageeb Ali and Greg Lewis
“Fast Bayesian Inference on Large-Scale Random Utility Logit Models” with James Savage

Honors, Grants and Fellowships

NIHCM Research Grant, with Pierre Dubois and Ashvin Gandhi (\$68,000) 2019
For “*Bargaining and International Reference Pricing in the Pharmaceutical Industry*”
Padma Desai (Dissertation) Prize in Economics (\$2,500) 2019
Bok Center Teaching Award recipient (two times) 2017-2018
Taubman Center/Rappaport Institute Urban Dissertation Fellowship (\$10,000) 2017
Geneva Association Dissertation Grant (10,000 CHF) 2017

Harvard Economics Fall/Summer Travel & Research Grant

2014,15,16,17,18

Harvard University Graduate Fellowship

2013-2019

Presentations and Seminars

2019-2020

Bargaining: Experiments, Empirics, and Theory Workshop, Federal Reserve Bank of Chicago, UC Berkeley/Haas, SIEPR Postdoctoral Fellows Conference, University of Toronto, Massachusetts Institute of Technology, NABE Tech Economics Conference, NBER Infrastructure Conference (Discussant), Congressional Budget Office, Federal Trade Commission, Information in Markets Workshop; *Scheduled*: UT Austin, Rice University, UBC Summer IO Conference, Annual Conference of the European Association for Research in Industrial Economics (EARIE)

2018-2019

Hebrew University, Tel Aviv University, Chicago Booth School of Business, Penn State University, Princeton University, Duke University, New York University (Economics & Stern School of Business), University of Pennsylvania, the Wharton School, Microsoft Research Office of the Chief Economist, University of Chicago, Yale University, Columbia University, Stanford Graduate School of Business, New Directions in Market Design Workshop

Prior

International Joint Conferences on Artificial Intelligence Organization (Buenos Aires, 2015), Young Researcher Workshop on Economics and Computation (Tel Aviv, 2017)

Referee Services

Econometrica, Quarterly Journal of Economics, Review of Economic Studies, RAND Journal of Economics, AEJ: Microeconomics, AEJ: Economic Policy, International Journal of Industrial Organization, Journal of Industrial Economics