ANNIKA M. MUELLER Harvard University

IQSS, Room K319 1737 Cambridge Street Cambridge, MA 02138 USA Office Tel: 617- 496-2607 Mobile: 617-642-5169 amueller@fas.harvard.edu http://scholar.harvard.edu/annika_m_mueller

CURRENT POSITION

Harvard Business School and London Business School Post-Doctoral Fellow in Economics of Innovation (2011- present).

EDUCATION

Ph.D. in Economics, University of Michigan (2011).Dissertation: Three Essays on Field and Lab-in-the-Field Experiments in Economics.Dissertation Committee: Dean Yang (Chair), David Lam, Rebecca Thornton, Stephen Leider (Cognate Member).

Diplom in Economics, Freie Universität Berlin (2003).

FIELDS

Development Economics, Industrial Organization, Advanced Theory.

RESEARCH INTERESTS AND EXPERTISE

Behavioral Economics, Development Economics, Contests (Empirical); Lab and Field Experiments.

WORKING PAPERS

Norms of Distributive Justice in Rural Malawi Are Rural Road Investments Alone Sufficient to Generate Transport Flows? (with Gaël Raballand, Rebecca Thornton, Dean Yang, Jessica Goldberg, and Niall

Kaballand, Rebecca Thornton, Dean Yang, Jessica Goldberg, and Mall Keleher)

In the Public Eye: Distributional Choices in Rural Malawi under Perfect and Imperfect Information

WORKS IN PROGRESS

Long-Run Productivity and Motivational Dynamics on an Open Crowdsourcing Platform (with Kevin Boudreau, Karim Lakhani, and Henry Sauermann) The Impact of Monetary and Non-Monetary Incentives in Platform-Based Innovation Contests (with Kevin Boudreau and Karim Lakhani)

FELLOWSHIPS AND AWARDS

Visiting Fellow, Max Planck Institute for Tax Law and Public Finance (Jul 2011).
International Institute Conference Travel Grant (2011).
Rackham International Travel Grant (2010/2011, 2011/2012).
Rackham Graduate Student Research Grant, University of Michigan (2010).
Research Grant, African Studies Centre, University of Michigan (2009).
Rackham International Research Award, University of Michigan (2009).
Rackham Graduate Student Research Grant, University of Michigan (2008).
I L Sharfman Economics Fellowship, University of Michigan (2004, 2005).
Rackham Regents Fellowship, University of Michigan (2002-2003).

TEACHING EXPERIENCE

UNDERGRADUATE

International Finance, GSI for Prof. Jean-Marie Viaene (Winter 2009). [Nomination for (university-wide) Outstanding Graduate Student Instructor Award 2009]. Strategy (Introduction to Game Theory and Mechanism Design). GSI for Pro

Strategy (Introduction to Game Theory and Mechanism Design), GSI for Prof. Emre Ozdenoren (Winter 2006, Fall 2006, Winter 2007).

[Letter of Commendation for excellence in teaching at the Department of Economics].

Introductory Microeconomics, GSI for Janet Gerson (Fall 2004, Winter 2005, Fall 2005), GSI for Chad Hogan (Winter 2008).

GRADUATE

Micro-Econometrics, Grader for Prof. Jeff Smith (Fall 2009). Economics of Development, Grader for Prof. Dean Yang (Fall 2007).

CONFERENCES, PRESENTATIONS AND INVITED SEMINARS

ISA 2013 (scheduled May 2013).
CESifo Area Conference on Employment and Social Protection (scheduled May 2013).
Florence Workshop on Behavioral and Experimental Economics (scheduled May 2013).
Department of Economics, Econometrics & Finance, University of Groningen (scheduled Mar 2013).
CSAE 2013 Conference (scheduled Mar 2013).
LICOS, KU Leuven (scheduled Mar 2013).
Development Lunch, Harvard University (Feb 2013).
RES PhD Presentation Meeting (Jan 2013).
ESA North-American Conference (Nov 2012).

INFORMS Annual Meeting (Oct 2012). Development Seminar, University of Michigan (Oct 2012). ESA European Conference (Sep 2012). IAREP Conference 2012 (Sep 2012). 10th International Open and User Innovation Workshop (Jul 2012). SABE Conference 2012 (Jul 2012). WEAI 87th Annual Conference (Jun 2012). 2nd World Bank Conference on Equity (Jun 2012). ASFEE 3rd Annual Meeting (May 2012). CISEPS, University of Milan-Bicocca Interdisciplinary Workshop (May 2012). MEA Annual Meeting 2012 (Mar 2012). CSAE 2012 Conference (Mar 2012). IAREP / SABE / ICABEEP Conference (Jul 2011). WEAI 86th Annual Conference (Jun 2011). ASFEE 2nd Annual Meeting (May 2011). Max Planck Institute for Tax Law and Public Finance (Jan 2011). Development Lunch, University of Michigan (Nov 2009, Mar 2010). Social Science Research Center (Market Processes and Governance Research Unit) (Aug 2008).

PROFESSIONAL EXPERIENCE

REFEREE ACTIVITY

Journal of Economic Behavior and Organization, Review of Economics and Statistics.

PROJECT MANAGEMENT

Project Manager for "Transportation and Isolation in Rural Malawi" (May-Aug 2009).

Project Associate for "Biometric and Financial Innovations in Rural Malawi" (May-Nov 2008).

RESEARCH EXPERIENCE

Research Assistant to Prof. Dean Yang (2008). Research Assistant to Prof. William J. Adams (2004, 2005). Research Assistant to Prof. Kai A. Konrad (2001-2002).

OTHER PROFESSIONAL SERVICE

Member of the International Initiative for Impact Evaluation's (3ie's) Expert Roster (2012 - present).

Session Chair: Social Networks 1: Quality of Life and Norms, CSAE 2013 Conference.

Session Chair: Social Image and Fairness, ESA European Conference 2012.

Session Chair: Fairness, Reciprocity and Cooperation I, SABE Conference 2012. Session Chair: Trust, Corruption, and Distributional Choices, WEAI 87th Annual Conference 2012.

Session Chair: Social Preferences 1, ASFEE 3rd Annual Meeting 2012.

Session Chair: Quality of Life and Norms, CSAE 2012 Conference.

Session Chair: Distribution, Trade, and Military Reserves, WEAI 86th Annual Conference 2011.

PROFESSIONAL AFFILIATIONS

American Economic Association, Economic Science Association, Institute for Operations Research and the Management Sciences, Midwestern Economics Association, National Postdoctoral Association, Western Economic Association International.

SKILLS

Software: Stata, CSPro, Qualtrics. Languages: English (fluent), German (native), French (beginner), Latin (Latinum).

CITIZENSHIP

German - J1 Visa. Not subject to the two-year residence requirement / section 212(E).

REFERENCES

Dean Yang (*Dissertation Chair*) Associate Professor, Department of Economics and Ford School of Public Policy University of Michigan 3316 Weill Hall 735 South State Street Ann Arbor, MI 48109 Phone: +1-734-764-6158 Fax: +1-734-763-9181 deanyang@umich.edu

David Lam (*Dissertation Advisor*) Professor, Department of Economics and Research Professor, Population Studies Center, Institute for Social Research University of Michigan Room 2084 426 Thompson Street Ann Arbor, Michigan 48106 Phone: +1-734-763-3009 Fax: +1-734-763-1428 davidl@isr.umich.edu Karim Lakhani (*Post-Doc Advisor*) Associate Professor, Harvard Business School and Principal Investigator, Harvard-NASA Tournament Laboratory Harvard University Morgan Hall 433 Soldiers Field Road Boston, MA 02163 Phone: +1-617-495-6741 Fax: +1-617-496-4066 k@hbs.edu

Rebecca Thornton (*Dissertation Advisor*) Assistant Professor, Department of Economics University of Michigan 213 Lorch Hall 611 Tappan Street Ann Arbor, Michigan 48109 Phone: +1-734-763-9238 Fax: +1-734-764-2769 rebeccal@umich.edu

TEACHING REFERENCES

Emre Ozdenoren Professor of Economics, London Business School University of London Regent's Park London, NW1 4SA United Kingdom Phone: +44-20-7000-8434 Fax: +44-20-7000-7001 eozdenoren@london.edu Janet Gerson Senior Lecturer, Department of Economics University of Michigan 166 Lorch Hall 611 Tappan Street Ann Arbor, Michigan 48109 Phone: +1-734-764-2366 Fax: +1-734-764-2769 jgerson@umich.edu