# **Anton Raneses**

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#### EMPLOYMENT HISTORY

- 2017 Present, US Agency for International Development, Foreign Service Officer, Manila, Philippines Mission
- 2016 2017, US Agency for International Development, Foreign Service Officer, Kabul, Afghanistan Mission
- 2014 2016, US Agency for International Development, Foreign Service Officer, Washington, DC
- 2012 2014 (active duty), Naval Mobile Construction Battalion ELEVEN, Logistics Officer, Gulfport, Mississippi
- 2010 2012 (active duty), Naval Air Systems Command, Contracts Negotiator, Patuxent River, Maryland
- 2009 2010 (active duty), Special Operations Command Europe, Military Reserve Adviser, Stuttgart, Germany
- 2007 2009 US Agency for International Development, Foreign Service Officer, West Bank & Gaza Mission
- 1999-2007, US Defense Logistics Agency, Contracting Officer, Fort Belvoir, VA
- 1999-2007, US Navy Reserve, Navy Supply Corps Officer, Washington, DC
- 1998-1999, American Petroleum Institute, Senior Petroleum Analyst, Washington, DC
- 1997-1998, US Bureau of Labor Statistics, Economist, Washington, DC
- 1992-1997, USDA Economic Research Service, Economist, Washington, DC
- 1991-1992, USDA Foreign Agricultural Service, Intern, Washington, DC

## USAID & DOD ACQUISITION & ASSISTANCE EXPERIENCE

- Provided outstanding support to E3 in the procurement planning of the \$1.6 billion Construction Management Services (CMS) Indefinite Delivery Indefinite Quantity (IDIQ).
- Skillfully advised E3's Local Sustainability Office staff on procurement strategies for a Congressionally mandated "Small Grants Program "estimated at \$250 million over 5 years with the goal of promoting the capacity for locally owned and led development.
- Successfully transitioned an unsolicited application into a \$2 million cooperative agreement that supports global toxic pollution mitigation efforts in developing countries.
- Proficiently awarded required \$1.3 Million Multi-Year Training Assistance Request (MTAR) task order to meet USAID Gender Equality and Women's Empowerment (GEWE) training goals related to integrating Gender-Based Violence Prevention and Response Program.
- Took the lead in soliciting, evaluating and issuing a \$105 million task order in aid of technical services to the Global Health Bureau's Office of HIV/AIDS's PEPFAR Program in FY07.
- Efficiently implemented USAID West Bank and Gaza Mission's development goals by negotiating and awarding over \$60 million in critical Mission contracts, which ensured the delivery of quality health services to the Palestinian people.
- Led various team by example procured firmed fixed with EPA types of energy / fuel contracts at DoD.
- Negotiated pre-priced line items with spare part suppliers, which significantly reduced purchase lead-time.
- Organized strategies in addressing contract interpretation, claims, disputes, and constructive changes.
- Motivated and mentored DoD Acquisition Interns to achieve or exceed goals in various procurement actions.
- Winner, DoD Flag Officer's distinction in procurement support for Indonesian tsunami relief operations.

#### NAVY CONTRACTING & PROCUREMENT POLICY

- Served as ASN RDA (ABM) Action Officer to the *Joint Contingency Contracting Forum*, a Joint (Army, Navy, Air Force) services forum, which utilized military doctrine to harmonize procurement business processes in a battlefield setting.
- Spearheaded the preparation of Article Price List (APL) with NRCC Det London vendor, which lead to negotiated firm fixed prices with NRCC Det London aviation customers.
- Provided Contracting Officer procurement support to the Marshall Center, Garmisch, Germany.
- Assisted in planning and executing the annual US Navy Annual Procurement Excellence Awards, the Pentagon.
- Provided administrative and logistics support to the Arthur Awards for Logistics Excellence, the Pentagon.

## WRITING & COMMUNICATIONS

- Published in: Journal of Agricultural Economics; Journal of Biomass & Bioenergy; Journal of Industrial Crops; Journal of Ecological Economics; World Resource Review; and the Proceedings of the Massachusetts Institute of Technology International Conference on Information Quality.
- Peer-reviewed economics paper cited in *The National Sustainable Fuels and Chemicals Act of 1999 and biomass* research: hearing before the Subcommittee on Risk Management, Research, and Specialty Crops of the Committee on Agriculture, House of Representatives, One Hundred Sixth Congress, first session, on H.R. 2827, October 19, 1999.
- Created econometric / energy demand forecasting models of the United States petroleum sector.
- Coordinated stakeholder input in addressing global climate change impacts and mitigation options.
- Developed briefing papers for President's Executive Order (E.O.) 13134 on Developing Bioenergy.

#### STRATEGIC PLANNING, PROGRAMMING, & BUDGETING

- Spearheaded DoD planning group in restructuring of commodity business divisions.
- Served on various DoD Organizational Climate Survey Committees and analyzed results.
- Completed program management and risk analysis training at the Massachusetts Institute of Technology.
- Completed planning, programming, and budgeting training at the US Naval Postgraduate School.

## INTERNATIONAL AGRICULTURAL TRADE & FINANCE

- Analyzed ASEAN macroeconomic policy adjustments and taxation of agricultural commodities.
- Worked with other Executive Agencies to research NAFTA and MFN agricultural regulations.
- Served as Liaison to the Commodity Credit Corporation and various multinational corporations.
- Developed P.L. 480 Title I food aid program briefing materials for various Congressional Committees.

#### AUDITING, STRATEGIC PLANNING & BUDGETING

- Created and prioritized auditable assessment worksheets for HQ NAVSUP Office of the Inspector General in areas such as physical readiness training, facilities management, quality of life, training, and Individual Development Plans to determine the reliability and effectiveness of processes used by the Command.
- Developed diversity metrics proposals to be evaluated and used by OPNAV N40 staff for CNO review.
- Attended resident course in Defense Resources Management Course, US Naval Postgraduate School, CA.
- Oversaw Navy and DoD \$9M OPTAR in support of operational commanders requirements for Global War on Terrorism program; researched, compiled and summarized cost of military personnel assigned to Intelligence Community reimbursable billets; flawlessly tracked execution of the Military Personnel Navy reimbursement budgets.

## **BUSINESS PROCESS REENGINEERING**

- Contributed to the unit's development of a Command-level business improvement called *Navy Performance Excellence Guidebook* (NPEG) as envisioned by the previous OPNAV N4 VADM McCarthy.
- Functionally tested and documented for use in a real-time the U.S. Navy Deployment Logistics Program, a global decision support system linking ship and submarine schedules to critical, logistics and port visit processes.
- Fulfilled certifications in both Project & Investment Risk Management and Information Quality Management from the Massachusetts Institute of Technology, Cambridge, MA, 2001 and 2002.

#### EXPEDITIONARY LOGISTICS

- As Logistics Officer for NMCB-11 from Jul 2012-Sep 2013, drove accountability of \$9M in PGI gear and \$60M in CESE for 650-manned Seabee battalion.
- As Officer-in-Charge of NR Special Operations Command Europe Det 05830 from Jul 2009-Jul 2010, provided expert advice to the Commander, Special Operations Command Europe, Stuttgart, Germany.
- Took the lead as Battalion Operations Liaison to Army G8 on redeployment operations requirements.
- Led Ships Bunker Fuel procurement operations during *Ulchi Focus Lens* exercise Aug-Sep 2005 in coordination with U.S. augmentees and Republic of Korea armed forces.

## **CERTIFICATION & WARRANT LEVEL**

- USAID Federal Acquisition Certification in Contracting (FAC-C) Level III, 2007.
- USAID Acquisition & Assistance Warrant Level III (\$10 million), 2007-present.
- Department of Defense Acquisition Level III Certification in Contracting, 2004.
- Department of Defense Acquisition Community Professional Certification, 2005.
- Department of Defense Contracting Warrant (Unlimited), 2004-2007.

## **EDUCATION**

- HARVARD UNIVERSITY, Candidate, Master of Liberal Arts in Sustainability (expected in June 2020).
- VIRGINIA POLYTECHNIC INSTITUTE & STATE UNIVERSITY, Master of Arts in Economics, 1996.
- UNIVERSITY OF CALIFORNIA AT DAVIS, Bachelor of Arts in Economics, June 1992.
- NAVAL WAR COLLEGE. Graduate Diploma National Security Studies, 2012.
- OKLAHOMA STATE, Graduate Certificate in Engineering Management, 2007.

### **CLEARANCE**

- USAID Top Secret
- DoN Secret