# Nonlinearities in Disaggregated Economies with Implications for the Covid-19 Crisis

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May 3, 2020

## The Question We Ask

• Covid-19 unusual aggregate shock.

• Messy mix of big heterogenous supply and demand shocks.

• Nonlinearities (amplification and interactions)?

# How We Try to Answer the Question

• Study output, unemployment, inflation.

• Use general disaggregated model and aggregate up.

• Allow for neoclassical and Keynesian channels.

• Find quantitatively large nonlinearities from both channels.

• Explain where they come from.

• Explain why they matter.

# Agenda

#### **Neoclassical Nonlinearities**

Setup General Results Illustrative Examples Quantitative Illustration Additional Results

#### **Keynesian Nonlinearities**

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#### Conclusion

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## **Neoclassical Nonlinearities**

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# Model Structure

- ${\mathscr N}$  produced goods.
- $\mathscr{G}$  factors in inelastic supply.
- Homothetic final demand (can generalize).
- Goods produced using other goods and factors.

## **Final Demand**

• Final demand maximizes homothetic aggregator:

$$\mathscr{D}(c_1,\ldots,c_{\mathscr{N}};\boldsymbol{\omega}_{\mathscr{D}}),$$

with  $c_i$  final consumption of good i,  $\omega_{\mathcal{D}}$  demand shifter.

• Budget constraint:

$$\sum_{i \in \mathcal{N}} p_i c_i = \sum_{f \in \mathscr{G}} p_f L_f + \sum_{i \in \mathcal{N}} \pi_i,$$

with  $p_i$  prices,  $p_f$  wages,  $L_f$  factors,  $\pi_i$  profits.

## **Producers and Factors**

• Good *i* produced under constant returns:

$$y_i = A_i F_i (x_{i1}, \ldots, x_{i\mathcal{N}}, L_{i1}, \ldots, L_{i\mathcal{G}}),$$

with  $y_i$  output,  $x_{ij}$  input j,  $L_{if}$  factor f,  $A_i$  total factor productivity.

Producer i maximizes profits:

$$\pi_i = \max_{\{y_i\}, \{x_{ij}\}, \{L_{if}\}} p_i y_i - \sum_{j \in \mathcal{N}} p_j x_{ij} - \sum_{f \in \mathcal{G}} p_f L_{if}$$

• Inelastic factor supplies *L<sub>f</sub>*.

# Equilibrium

• Agents optimize.

• Markets clear.

## **Comparative Statics**

• Perturb initial equilibrium with shocks.

• Supply shocks:  $A_i$ ,  $L_f$ .

• Demand shocks:  $\omega_{\mathcal{D}}$ .

• Preference-driven or policy-induced.

• Could also be equilibrium outcomes in richer model.



• Captures factor augmenting productivity shocks with relabeling.

• Captures variable returns with fixed quasi-factors.

• Can be applied within a period or intertemporally.

## Input-Output Definitions

- Final demand as producer 0, factors as endowment producers.
- Input-output matrix:

$$\Omega_{ij} \equiv rac{p_j x_{ij}}{p_i y_i} = rac{p_j x_{ij}}{\sum_{k \in \mathscr{N} + \mathscr{G}} p_k x_{ik}}.$$

Leontief inverse matrix:

$$\Psi \equiv (I - \Omega)^{-1} = I + \Omega + \Omega^2 + \dots$$

• Nominal GDP:

$$GDP \equiv \sum_{i \in N} p_i x_{0i}.$$

• Sales shares:

$$\lambda_i \equiv \frac{p_i y_i}{GDP} = \Psi_{0i}.$$

• Define changes in real GDP  $\Delta \log Y$  as in data.

• Deflate changes in nominal GDP by changes in GDP deflator.

• With demand shocks (see paper): exotic path-dependence properties and divergence from welfare.

# Nested CES Economies

• General nested-CES economy (can generalize).

• Relabel network so that each node corresponds to one CES nest.

• Demand share-shifter  $\omega_0$  in final demand nest 0.

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# Aggregation Equation

• Changes in output are approximated by (second order):

$$\Delta \log Y \approx \underbrace{\sum_{k \in \mathcal{N}} \lambda_k \Delta \log A_k + \sum_{f \in \mathscr{G}} \lambda_f \Delta \log L_f}_{\text{first order: Hulten}} + \frac{1}{2} \underbrace{\sum_{k \in \mathcal{N}} \lambda_k \Delta \log \lambda_k \Delta \log A_k + \frac{1}{2} \sum_{f \in \mathscr{G}} \lambda_f \Delta \log \lambda_f \Delta \log L_f}_{\text{second order: nonlinearities}}.$$

- First order (Hulten's theorem): initial shares.
- Second order (nonlinearities): equilibrium changes in shares.
- Demand shocks: no independent impact; matter only via interactions with supply shocks.
- Network and elasticities matter via changes in shares (suff. stat.).

# **Propagation Equations**

• Changes in shares are approximated by (first order):

$$\begin{split} \lambda_i \Delta \log \lambda_i &\approx \theta_0 Cov_{\Omega^{(0)}} \Big( \Delta \log \omega_0, \Psi_{(i)} \Big) \\ &+ \sum_{j \in 1 + \mathscr{N}} \lambda_j (\theta_j - 1) Cov_{\Omega^{(j)}} \Big( \sum_{k \in \mathscr{N}} \Psi_{(k)} \Delta \log A_k \\ &+ \sum_{g \in \mathscr{G}} \Psi_{(g)} \left( \Delta \log \lambda_g - \Delta \log L_g \right), \Psi_{(i)} \Big). \end{split}$$

• Network and elasticities suff. stat.

# Cobb-Douglas ( $\theta_j = 1$ )

• Changes in output are approximated by (second order):

$$\begin{split} \Delta \log Y &\approx \underbrace{\sum_{k \in \mathscr{N}} \lambda_k \Delta \log A_k + \sum_{f \in \mathscr{G}} \lambda_f \Delta \log L_f}_{\text{first order: Hulten}} \\ &+ \underbrace{\frac{1}{2} Cov_{\Omega^{(0)}} \left( \Delta \log \omega_0, \sum_{k \in \mathscr{N}} \Psi_{(k)} \Delta \log A_k + \sum_{f \in \mathscr{G}} \Psi_{(f)} \Delta \log L_f \right)}_{\text{second order: demand shocks } \times \text{ supply shocks}}. \end{split}$$

- Amplification or mitigation.
- Key role of network in propagating demand shocks.

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# **Concrete Examples**

- Amplification of negative supply shocks:
  - Amazon's forced warehouse closure in France while consumers shift demand towards Amazon;
  - meat-packing plants (Smithfield, JBS) in U.S. while consumers shift demand towards meat.
- Mitigation of negative supply shocks:
  - restaurant closures while consumers shift demand away from restaurants;
  - cinema closures while consumers shift demand away from cinemas.

# Numerical Illustration

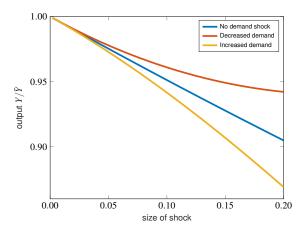
• Two sectors of same size.

• Each sector produce with a labor.

• Labor reduction in one sector.

 Compare scenario without simultaneous demand shocks and scenarios with simultaneous demand shocks towards or away from affected sector.

# Interaction of Supply and Demand Shocks



Uniform Elasticities ( $\theta_i = \theta$ ) and Labor-Supplied Shocks

• 'As if" CES aggregate production function:

$$\frac{Y}{\bar{Y}} = \left(\sum_{f \in \mathscr{G}} \bar{\lambda}_f \left(\frac{L_f}{\bar{L}_f}\right)^{\frac{\theta-1}{\theta}}\right)^{\frac{\theta}{\theta-1}}$$

Irrelevance of the network!

• Conditions for network relevance (see paper for examples): non-uniform elasticities, demand shocks, TFP shocks.

Uniform Elasticities ( $\theta_i = \theta$ ) and Labor-Supplied Shocks

• Changes in output are approximated by (second order):

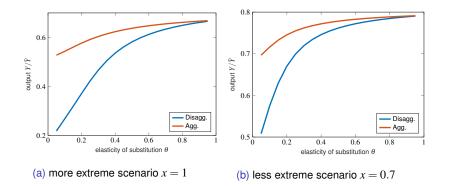
$$\Delta \log Y \approx \underbrace{\sum_{f \in \mathscr{G}} \lambda_f \Delta \log L_f}_{\text{first order: Hulten}} + \underbrace{\frac{1}{2} \frac{\theta - 1}{\theta} Var_{\lambda} \left(\Delta \log L\right)}_{\text{second order: nonlinearities}}.$$

• Amplify negative shocks with complementarities × heterogeneity.

# Numerical Illustration

- Stylized version of U.S. economy: 66 sectors, sectoral production using capital, labor, and intermediates.
- Factors cannot be reallocated across sectors (short run).
- Uniform elasticities ( $\theta_i = \theta$ ).
- Labor-supplied shocks: in each sector, remove fraction x of workers in jobs that cannot be done from home (built from Mongey et al. (2020) and Dingel and Neiman (2020)).
- Compare to CES aggregate production function with same elasticity θ, and single labor and capital aggregates.

## More Amplification with Heterogenous Shocks



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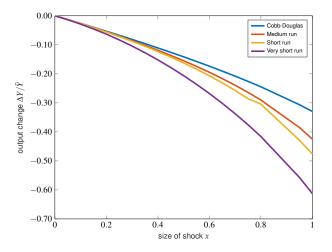
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## **Quantitative Illustration**

- Same 66-sector inout-output model as before.
- Elasticities: between labor and capital (η), between intermediates (θ), between value-added and intermediates (ε), and between final consumptions in final demand (σ).
- Three calibrations inspired by estimates in literature:
  - $(\sigma, \theta, \varepsilon, \eta) = (0.7, 0.1, 0.1, 0.1)$  for very short run;
  - $(\sigma, \theta, \varepsilon, \eta) = (0.7, 0.1, 0.3, 0.5)$  for short run;
  - $(\sigma, \theta, \varepsilon, \eta) = (0.95, 0.1, 0.5, 0.5)$  for medium run.
- Same labor-supply shock: fraction x of "can't work from home" removed from workforce.

# Amplification from Nonlinearities



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# More in Paper

• Elastic factor supplies.

Reallocation.

• Welfare.

# **Keynesian Nonlinearities**

• So far, second-order neoclassical nonlinearities.

• Now, first-order Keynesian nonlinearities from nominal "kinks":

- downward nominal wage rigidity;
- ZLB constraint on nominal interest rate.

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# Keynesian Model

• Two periods: present and future.

• Utility maximization s.t. intertemporal budget constraint.

• Present: same as before + downward nominal wage rigidity.

• Future: full employment + fixed nominal expenditure.

• Monetary policy: full employment s.t. ZLB.

## Euler Equation for Intertemporal Problem

• Log-linearized Euler equation:

$$d\log Y = -\rho d\log p^Y + d\log \zeta.$$

Aggregate demand (AD) shock:

$$d\log \zeta = -\rho \left( d\log(1+i) + d\log\beta - d\log\bar{p}_*^Y \right) + d\log\bar{Y}_*.$$

• No AD shock  $\implies$  stagflation (recession and inflation).

Euler equation for Nominal Expenditure  $E = p^Y Y$ 

• Euler equation for nominal expenditure:

$$d\log E = (1-\rho)d\log p^{Y} + d\log \zeta.$$

• Focus on  $\rho = 1$  nominal expenditure exogenous:

$$d\log E = d\log \zeta.$$

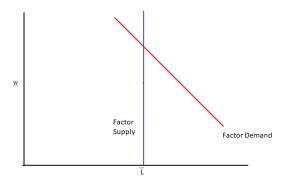
## Factor Supply and Factor Demand

• Different types of factors.

• Always-flexible  $f \in \mathscr{K}$  ("capitals") with vertical supply curves.

- Potentially-rigid  $f \in \mathscr{L}$  ("labors") with L-shaped supply curves:
  - flexible in equilibrium  $f \in \mathscr{F}$ ;
  - rigid in equilibrium  $f \in \mathscr{R}$ .

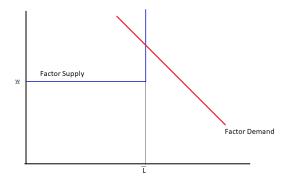
## Supply and Demand for "Capitals"



- Shocks to supply  $d\log \bar{L}_f$  and nominal demand  $d\log \lambda_f + d\log E$ .
- Flexible wage adjustment  $d \log w_f$ .

• Factor supplied 
$$d \log L_f = d \log \overline{L}_f$$
.

## Supply and Demand for "Labors"



- Shocks to supply  $d\log \bar{L}_f$  and nominal demand  $d\log \lambda_f + d\log E$ .
- Constrained wage adjustment  $d \log w_f \ge 0$ .
- Factor supplied  $d \log L_f = \min \{ d \log \lambda_f + d \log E, d \log \overline{L}_f \}$ .

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# Propagation and Aggregation Equations

• Beware of multiple equilibria!

- Nonlinear determination of rigid-factor set  $\mathscr{R}$ .
- Linear derivative given set of rigid factors  $\mathscr{R}$ :
  - same propagation and aggregation equations;
  - apply with  $d \log L_f$  from factor-supplied equations.

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# Cobb-Douglas ( $\theta_j = 1$ )

• Changes in output

$$d\log Y = \underbrace{\sum_{i \in \mathcal{N}} \lambda_i d\log A_i + \sum_{f \in \mathscr{G}} \lambda_f d\log \bar{L}_f,}_{\text{Neoclassical effect}} + \underbrace{\sum_{f \in \mathscr{L}} \lambda_f \min\left\{ Cov_{\Omega^{(0)}} \left( d\log \omega_0, \frac{\Psi_{(f)}}{\lambda_f} \right) + d\log \zeta - d\log \bar{L}_f, 0 \right\}}_{\text{Keynesian amplification}}.$$

- First-order Keynesian nonlinearities amplify output reductions.
- Keynesian unemployment if demand shifts away from a factor.
- Network key for propagation of shocks to composition of demand.

# Uniform Elasticities ( $\theta_j = \theta$ ) and Labor-Supply Shocks

- Network irrelevance once again!
- With substitutes ( $\theta > 1$ ):
  - reduction in labor supplied increases demand for other labors;
  - no Keynesian unemployment;
  - unique equilibrium.
- With complements ( $\theta < 1$ ):
  - reduction in labor supplied reduces demand for other labors;
  - Keynesian unemployment (factors with smallest supply shocks);
  - possibility of multiple equilibria.
- Generalizes to also include AD shocks.

## Uniform Complementarities ( $\theta_j = \theta < 1$ )

• Global comparative statics ( $\Delta$  instead of d).

• Set of equilibrium vectors  $\Delta \log L$  with partial ordering  $\leq$  is *lattice*.

• Unique best and worst equilibrium.

•  $\Delta \log Y$  and  $\Delta \log L$  increasing in  $\Delta \log \overline{L}$  and  $\Delta \log \zeta$ .

• Key: reduction in labor supplied *reduces* demand for other labors.

## Numerical Illustration

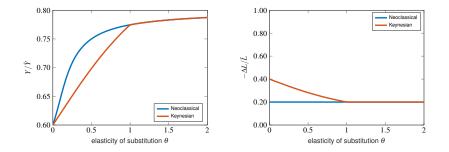
• Uniform elasticity  $\theta$ .

• Two labor markets of equal size.

• Reduction of 40% in labor supply of one of the labors.

 Compare Keynesian economy with downward nominal rigidity to neoclassical economy with flexible wages.

## Keynesian vs. Neoclassical



- Keynesian unemployment decreases with elasticity  $\theta$ .
- Keynesian output amplification hump-shaped in elasticity  $\theta$ .

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### **Quantitative Illustration**

• Same 66-sector inout-output model as before.

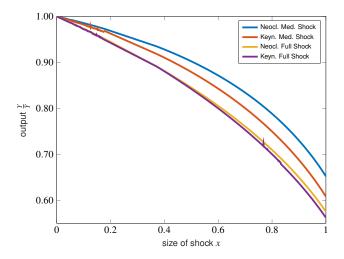
• Use higher elasticities  $(\sigma, \theta, \varepsilon, \eta) = (0.95, 0.1, 0.5, 0.5).$ 

 Same labor-supply shock: fraction x of "can't work from home" removed from workforce.

 Also consider only shock to sectors with below-median ability to work from home (more heterogenous, milder).

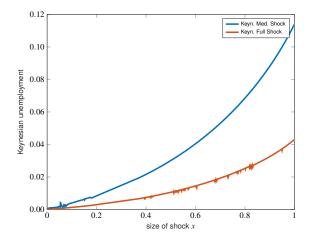
• Compare neoclassical and Keynesian economies

## Keynesian Output Amplification



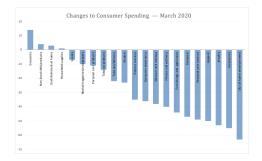
 More Keynesian output amplification with more heterogenous shock even though milder shock.

## Keynesian Unemployment



 More Keynesian unemployment with more heterogenous shock even though milder shock.

# Negative AD shock?



- Survey from McKinsey: "Over the next 2 weeks, do you expect that you will spend more, about the same, or less money on these categories than usual?"
- Histogram bars: fraction of respondents who said "increase" minus fraction of respondents who said "decrease".

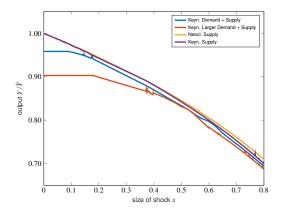
Interaction of Labor Supply and AD Shocks

• AD shock and labor-supply shocks together.

• Scale negative labor-supply shock *x* as before.

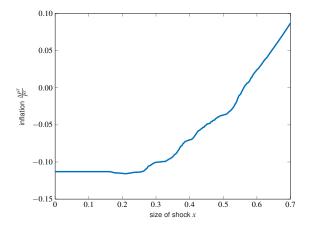
• Combine with fixed negative AD shock  $\Delta \log \zeta \in \{-0.1, -0.2\}$ .

## Labor Supply and AD Shocks: Output



 A given negative AD shock matters *less* for output with larger negative supply shocks.

## Labor Supply and AD Shocks: Inflation



 A given negative AD shock matters a lot for inflation even with large negative supply shocks.

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### More in Paper

• Semi-downward-flexible wages.

• Policy: monetary, fiscal...

• More "kinks": endogenous demand and supply shocks.

#### **Neoclassical Nonlinearities**

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### Keynesian Nonlinearities

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- Covid-19 large heterogenous shock.
- Supply shocks and demand shocks.
- Triggers neoclassical and Keynesian nonlinearities.
- Important qualitatively and quantitatively.
- Important for designing policy response.
- Revisit numbers as data becomes available.