## Mediating a work conflict

We have this information concerning wages at a fictional company:

| Number of people <br> in each position | Position | Yearly <br> individual salary | Total salary <br> per position |
| :---: | :---: | :---: | :---: |
| 1 | President | $\$ 200,000$ | $\$ 200,000$ |
| 3 | Vice Presidents | $\$ 100,000$ | $\$ 300,000$ |
| 5 | Managers | $\$ 50,000$ | $\$ 250,000$ |
| 10 | Supervisors | $\$ 30,000$ | $\$ 300,000$ |
| 11 | Workers | $\$ 28,000$ | $\$ 308,000$ |
| 20 | Workers | $\$ 20,000$ | $\$ 400,000$ |
| 22 | Workers | $\$ 18,000$ | $\$ 396,000$ |
| 6 | Workers | $\$ 16,000$ | $\$ 96,000$ |

The union leader, who represents the 59 workers of the company, claims the average yearly salary is $\$ 18,000$ and suggests all workers get a raise of $\$ 7,000$ a year. How did the union leader obtain such an "average"?

The company owners claim the average yearly salary in the company is $\$ 28,846$. They propose each worker receive a raise of $\$ 1,000$ a year. How did the company owners obtain this "average"?

